



CreditAccess Grameen Limited – Third Quarter FY21-22 Results

Portfolio grew 18.4% YoY to INR 14,587 crore
Pre-provision Operating Profit grew 60.6% YoY to INR 274 crore
Profit After Tax grew 247.9% YoY to INR 117 crore
Crossed Major Landmark of USD 2 Billion Portfolio in Jan-22

Bengaluru, 4th February 2022: CreditAccess Grameen Limited (NSE: CREDITACC, BSE: 541770, 'CA Grameen'), the country's leading microfinance institution, today announced its unaudited and limited reviewed financial performance for the third quarter and nine months of the period ended 31 December 2021.

Consolidated Business Highlights: Q3 FY22

- GLP grew by **18.4% YoY** from INR 12,321 crore to **INR 14,587 crore**
- Disbursements grew by **2.8% YoY** to **INR 4,720 crore**
- Collection Efficiency in Dec-21 at CA Grameen was **95%** (excl. arrears)/**98%** (incl. arrears). **Excluding the non-paying NPA customers**, Collection Efficiency in Dec-21 was **98%** (excl. arrears)/**101%** (incl. arrears)
- Collection Efficiency in Dec-21 at MMFL was **89%** (excl. arrears)/**91%** (incl. arrears). **Excluding the non-paying NPA customers**, Collection Efficiency in Dec-21 was **91%** (excl. arrears)/**94%** (incl. arrears)
- Branch network increased by **14.7% YoY** to **1,593** with **48 new branches** opened primarily in newer markets. Over **2 lakh new borrowers** were added

Consolidated Financial Highlights: Q3 FY22

- Total income increased by **27.0% YoY** from INR 543.0 crore to **INR 689.7 crore**
- Net interest income (NII) increased by **35.5% YoY** from INR 304.1 crore to **INR 412.0 crore**
- Pre-provision operating profit (PPOP) increased by **60.6% YoY** from INR 170.3 crore to **INR 273.5 crore**
- Impairment of financial instruments declined by **57.2% YoY** from INR 275.7 crore to **INR 117.9 crore**
 - Total ECL provisions were **INR 671.0 crore (4.74%)** against GNPA (largely @ 60+ dpd) of **6.02%**, and PAR 90+ of **4.67%**
 - Write-offs were **INR 190.0 crore**
- Profit After Tax (PAT) increased by **247.9% YoY** from INR -79.1 crore to **INR 117.0 crore**
- Liquidity remained strong at **INR 1,625.3 crore** of cash & cash equivalents at the end of December 2021, amounting to **10.3%** of the total assets
- Healthy capital position with standalone **CRAR of 29.4%** and consolidated **CRAR of 24.8%**
- **A+ (Stable) Credit Rating** affirmed by leading rating agencies in India

Key Metrics: Q3 FY22

Particulars	CA Grameen	MMFL	Consolidated
Gross Loan Portfolio (INR Cr)	12,180.3	2,406.2	14,587
Borrowers (Lakh) *	28.14	9.63	37.39
Branches	1,126	467	1,593

*only 37,702 common borrowers



Particulars (INR Cr)	CA Grameen	MMFL	Consolidated
Net Interest Income (NII)	349.4	62.7	412.0
Pre-Provision Operating Profit (PPOP)	245.6	32.2	273.5
Profit After Tax (PAT)	129.2	-9.0	117.0
Key Ratios	CA Grameen	MMFL	Consolidated
Net Interest Margin (NIM)	11.7%	10.2%	11.4%
Cost/Income Ratio	36.1%	51.6%	39.3%
Opex/GLP Ratio	4.7%	6.0%	5.1%
Gross NPA	5.5%	8.6%	6.0%
Provisioning	4.4%	6.4%	4.7%
Return on Assets (ROA)	3.8%	-1.5%	3.0%
Return on equity (ROE)	13.6%	-9.6%	11.9%

January 2022 Business Update*:

- GLP grew by **19.5% YoY** from INR 12,767 crore to **INR 15,260 crore**
- Disbursements grew by **19.7% YoY** from INR 1,494 crore to **INR 1,789 crore**
- Collection Efficiency in Jan-22 at CA Grameen was **95.6%** (excl. arrears)/**98%** (incl. arrears). **Excluding the non-paying NPA customers**, Collection Efficiency in Jan-22 was **99%** (excl. arrears)/**101%** (incl. arrears)
- Collection Efficiency in Jan-22 at MMFL was **90%** (excl. arrears)/**92%** (incl. arrears). **Excluding the non-paying NPA customers**, Collection Efficiency in Jan-22 was **92%** (excl. arrears)/**94%** (incl. arrears)
- Branch network further increased to **1,617** with 24 new branches opened in Jan-22

* Please note that the numbers mentioned above as of 31 January 2022 are provisional. It is subject to review by the Audit Committee, Board of Directors, and limited review by the Statutory Auditors of the company.

Commenting on the performance, Mr. Udaya Kumar Hebbar, MD and CEO of CreditAccess Grameen, said, "Our financial performance during Q3 FY22 was marked by significant improvement in operating profitability coupled with consistent improvement in asset quality, which helped us to reclaim our quarterly PAT of more than INR 100 crore after 2 years. Our consolidated loan portfolio grew by 18.4% YoY to INR 14,587 crore in Q3 FY22. Our collection efficiency excluding arrears consistently improved to 95% at CA Grameen and 89% at MMFL in Dec-21.

Overall, we opened 204 branches in the calendar year 2021 and added 5.42 lakh new borrowers of which 48% were outside the top 3 states, in line with our vision of being the preferred financial partner of households across the breadth and depth of the country.

We are elated to announce that we have achieved a major milestone in January 2022 with our consolidated loan portfolio crossing USD 2 billion mark. It is a testament to our commitment towards the women empowerment journey and promoting egalitarian growth. We draw immense strength from our resilient business model and deep rural presence which helped us to consistently outperform despite temporary challenges due to the Omicron variant. Our collection efficiency excluding arrears further improved to 95.6% at CA Grameen and 90% at MMFL in Jan-22.

As we witness the pandemic severity gradually waning, we stand firm to our yearly guidance and are on track to achieve the same. Our learnings from previous waves and the pragmatic approach adopted give us enough confidence to weather the odds. The government has made its stance clear during the Budget 2022-23 with capital expenditure push and inclusive development agenda being the drivers of creating long-term job opportunities for millions of low-income households. Given our strategic position of deep rural presence, we are proud to partner in this growth journey and contribute towards the next level of the capital creation story of Bharat."



About CreditAccess Grameen Limited

CreditAccess Grameen Limited is a leading Indian microfinance institution headquartered in Bengaluru, focused on providing micro-loans to women customers predominantly in rural areas across India. The Company, on a consolidated basis, is now operating in 312 districts in the 14 states (Karnataka, Maharashtra, Tamil Nadu, Chhattisgarh, Madhya Pradesh, Odisha, Kerala, Goa, Gujarat, Rajasthan, Uttar Pradesh, Bihar, Jharkhand, and West Bengal) and one union territory (Puducherry) in India through 1,593 branches. The Company's Promoter is CreditAccess India N.V., a multinational company specializing in micro and small enterprise financing. It is backed by institutional investors and has a micro-lending experience in India of over more than a decade.

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