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Key Business Highlights



Asset Quality & Business Overview



Financial Results Overview



Liability Strategy



Investment Rationale

Q2 FY26: Key Business Highlights

Key Operational Metrics	Q2 FY26	YoY%	QoQ%
GLP (INR Cr)	25,904	3.1%/ 5.8%*	-0.6%/ 2.0%*
Borrowers (Lakh)	44.40	-10.0%/-6.7%*	-2.7%/ 0.9%*
Disbursements (INR Cr)	5,322	+32.9%	-2.5%
Collection Efficiency (Excl. Arrears) %	94.5% (94.9% in Sep-25)		
Collection Efficiency (Incl. Arrears) %	94.9% (95.3% in Sep-25)		
GNPA (GL: 60+ dpd, RF: 90+ dpd) %	3.65%		
PAR 90+ %	2.50%		
ECL Provisioning %	4.06%		
NNPA (GL: 60+ dpd, RF: 90+ dpd) %	1.26%		
CRAR %	26.1% (Tier 1: 25.2%)		

* Excluding the impact of INR 683 Cr write-offs

Key Financial Metrics	Q2 FY26
NII (INR Cr)	976
PPOP (INR Cr)	695
PAT (INR Cr)	126
Interest Spread %	11.1%
NIM %	13.3%
ROA %	1.8%
ROE %	7.1%
Liquidity Position	7.9% (INR 2,176 C&CE) of total assets Sanctions in hand: INR 3,455 Cr Sanctions in pipeline: INR 6,260 Cr

Strong business momentum

- ✓ Robust disbursements despite seasonally weaker Q2
- ✓ **2.20 Lakh** new borrowers added, **39%** being new-to-credit
- ✓ Retail Finance (RF) share up QoQ from 6.8% to **11.1%** driven by -
 - ✓ Temporary decline in Group Lending (GL) share due to accelerated write-offs during H1
 - ✓ Stabilising PAR trend across GL branches and higher regulatory limit for non-MFI asset classes, enabled scale-up of individual business loans through GL branches
- ✓ Increased renewals of high-vintage customers with better income, through individual business loans, enabling better borrower retention
- ✓ Individual business loans displaying relatively better asset quality

Gradual stabilization in asset quality

- ✓ **PAR 15+ accretion rate was range-bound**, due to the temporary impact of heavy rains / floods across operating geographies
- ✓ **Consistent deleveraging** with GLP % of borrowers with > **3 lenders** at **6.9%** in Sep-25 vs. 11.1% in Jun-25 and GLP % of borrowers with > **INR 2 Lakh** unsecured indebtedness at **7.2%** in Sep-25 vs. 9.5% in Jun-25
- ✓ GLP % of unique borrowers at **41.3%** in Sep-25
- ✓ Declining new PAR accretion driving **sequential reduction in credit cost** (Q4 FY25: INR 583 Cr → Q1 FY26: INR 572 Cr → **Q2 FY26: 526 Cr**), despite absorbing the impact of accelerated write-offs (Q4 FY25: INR 518 Cr → Q1 FY26: INR 693 Cr → **Q2 FY26: 683 Cr**)
- ✓ **ECL: 4.06%**, GNPA (predominantly @ 60+ dpd): 3.65%, **PAR 90+: 2.50%**

Balance Sheet Normalization Through Conservative Provisioning And Accelerated Write-offs in H1 FY26
Strong Business Momentum And Stabilizing Asset Quality To Drive Robust Profitability in H2 FY26



Key Business Highlights



Asset Quality & Business Overview



Financial Results Overview



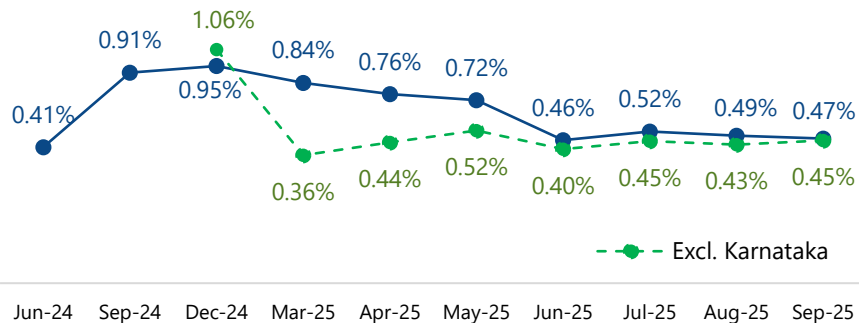
Liability Strategy



Investment Rationale

Gradual Stabilization In PAR Accretion Across All States

State Wise – Monthly PAR 15+ Accretion/AUM Rate



Increasing Share of Credit Cost Towards Balance Sheet Normalization

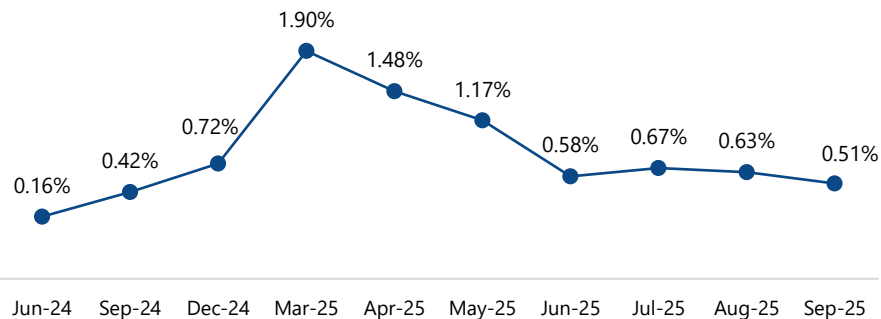
Credit Cost - Breakup (INR Cr)	Q3 FY25	Q4 FY25	Q1 FY26	Q2 FY26
Due to New PAR Accretion (A)	631.5	419.9	350.5	314.0
Due to Write-offs (B)	120.4	162.9	221.4	211.7
Credit Cost (A + B)	751.9	582.9	571.9	525.7

Consistent Trend Towards Normalization

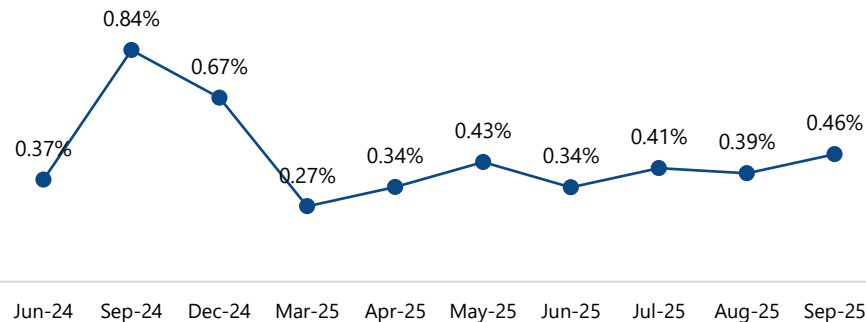
- PAR 15+ accretion rate was range-bound, due to the temporary impact of heavy rains / floods across operating geographies
- PAR buckets roll forward rates were stable vs. Q1 FY26
- Sustained new borrower additions, with healthy proportion of new-to-credit
- Sustained disbursements momentum in Q2
- **Strong control on employee attrition rate at 28.9% in Q2 FY26**, with employee base increasing from 21,333 in Jun-25 to 21,701 in Sep-25

Sustained Reversal In PAR Accretion Rate (1/2)

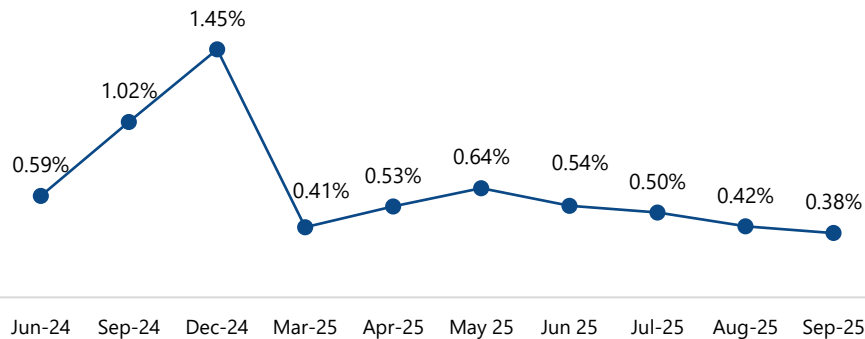
Karnataka – Monthly PAR 15+ Accretion/AUM Rate



Maharashtra – Monthly PAR 15+ Accretion/AUM Rate

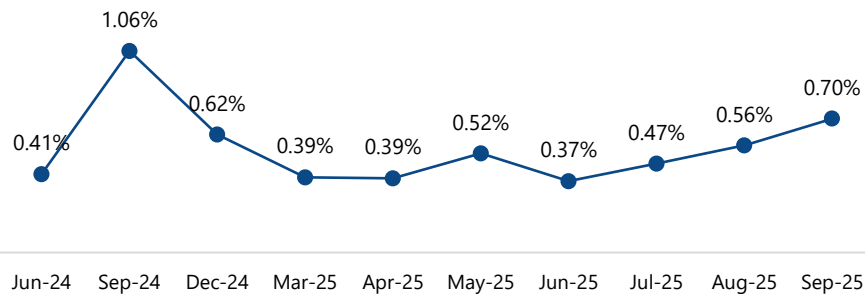


Tamil Nadu – Monthly PAR 15+ Accretion/AUM Rate

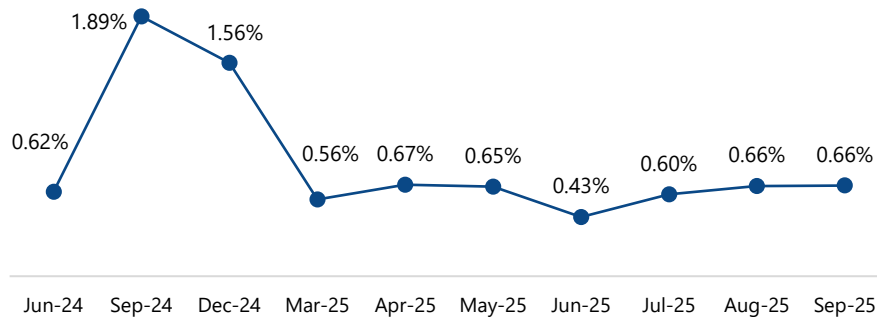


Sustained Reversal In PAR Accretion Rate (2/2)

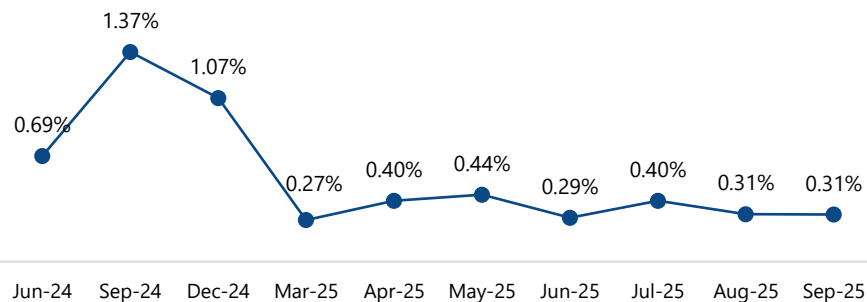
Madhya Pradesh – Monthly PAR 15+ Accretion/AUM Rate



Bihar & UP – Monthly PAR 15+ Accretion/AUM Rate



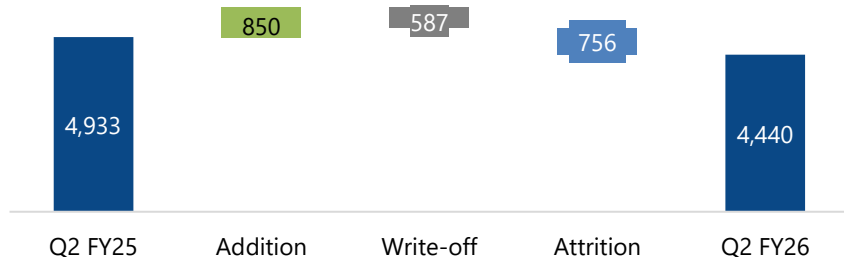
Other States – Monthly PAR 15+ Accretion/AUM Rate



Continued Customer Addition & High Retention Rates

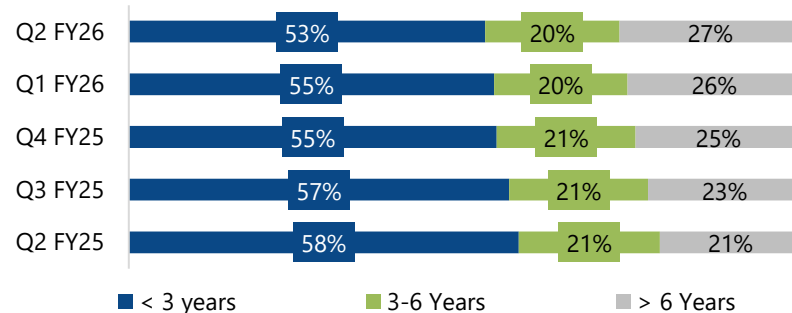
Continued Borrower Addition

Borrowers ('000)



New Borrower Addition over past 12 Months	Total	% Share
Karnataka	1,16,378	13.7%
Maharashtra	1,47,762	17.4%
Tamil Nadu	1,35,125	15.9%
Other States	4,50,761	53.0%
Total	8,50,026	100.0%

High Borrower Vintage



GLP / Borrower Vintage-wise (Group Loans)	Q2 FY25	Q3 FY25	Q4 FY25	Q1 FY26	Q2 FY26
< 3 Years	38,599	38,313	40,813	43,134	44,330
3-6 Years	59,692	59,272	61,661	61,320	60,575
> 6 Years	70,435	70,786	74,179	74,688	76,028
Total	49,590	49,807	53,043	54,511	55,475

- Loans with Ticket Size $\geq$ INR 75,000 are offered for 3-years, resulting in better repayment serviceability by the customer
- 3-year loans: **44.9% of GLP (Group Loans) vs. 35.6% in Q2 FY25**

Continued Borrower Deleveraging

Key Highlights: Sep-25 / Jun-25 / Aug-24



Unique Borrowers:

GLP %: **41.3%** / 36.4% / 26.6%
Borrowers %: **37.0%** / 33.0% / 26.3%

Borrowers with > 3 lenders:

GLP %: **6.9%** / 11.1% / 25.3%
Borrowers %: **11.4%** / 16.3% / 28.6%

Borrowers with > INR 2 Lakh unsecured indebtedness:

GLP %: **7.2%** / 9.5% / 19.1%
Borrowers %: **6.6%** / 8.3% / 16.7%

GLP % - Sep-25	Borrower Vintage with CA Grameen				
Lender Overlap	0-2 years	2-4 years	4-6 years	>6 years	Total %
Unique	10.7%	10.6%	5.0%	15.1%	41.3%
CA Grameen + 1	8.5%	9.5%	4.4%	11.6%	34.0%
CA Grameen + 2	5.2%	5.5%	2.1%	5.0%	17.8%
CA Grameen + 3	1.4%	1.5%	0.6%	1.5%	4.9%
CA Grameen + >=4	0.6%	0.5%	0.2%	0.7%	2.0%
Total %	26.3%	27.6%	12.3%	33.8%	100.0%

Borrowers % - Sep-25	Borrower Vintage with CA Grameen				
Lender Overlap	0-2 years	2-4 years	4-6 years	>6 Years	Total %
Unique	14.2%	8.8%	3.8%	10.2%	37.0%
CA Grameen + 1	11.5%	8.5%	3.5%	8.2%	31.7%
CA Grameen + 2	7.7%	5.9%	2.1%	4.2%	19.9%
CA Grameen + 3	2.8%	2.4%	0.7%	1.5%	7.4%
CA Grameen + 4 >=	1.5%	1.3%	0.3%	0.9%	4.0%
Total %	37.8%	26.8%	10.4%	25.0%	100.0%

GLP % - Sep-25	Borrower Vintage with CA Grameen				
Total Unsecured Indebtedness (INR)	0-2 Years	2-4 years	4-6 Years	>6 years	Total %
<=50,000	6.2%	1.8%	0.7%	1.6%	10.3%
50,000 to <= 1,00,000	10.8%	8.6%	3.4%	7.2%	30.0%
1,00,000 to <=1,50,000	6.2%	10.9%	4.8%	12.5%	34.4%
1,50,000 to <=2,00,000	2.1%	4.5%	2.4%	9.0%	18.0%
>2,00,000	1.0%	1.8%	1.0%	3.5%	7.2%
Total	26.3%	27.6%	12.3%	33.8%	100.0%

Total Indebtedness = MFI + Unsecured Retail Finance

Borrowers % - Sep-25	Borrower Vintage with CA Grameen				
Total Unsecured Indebtedness (INR)	0-2 years	2-4 years	4-6 years	>6 years	Total %
<=50,000	11.7%	4.4%	1.6%	3.7%	21.4%
50,000 to <= 1,00,000	14.3%	9.0%	3.3%	6.7%	33.2%
1,00,000 to <=1,50,000	7.7%	8.3%	3.2%	7.6%	26.7%
1,50,000 to <=2,00,000	2.6%	3.4%	1.5%	4.6%	12.0%
>2,00,000	1.6%	1.8%	0.8%	2.5%	6.6%
Total	37.8%	26.8%	10.4%	25.0%	100.0%

Delinquencies Due To Tighter Underwriting Largely Crystalized

PAR 15+ Sep-25	Borrower Vintage with CA Grameen				
Lender Overlap	0-2 years	2-4 years	4-6 Years	>6 years	Total %
Unique	1.9%	2.8%	3.3%	3.1%	2.7%
CA Grameen + 1	3.1%	4.2%	4.7%	4.9%	4.2%
CA Grameen + 2	4.9%	7.0%	7.4%	8.9%	7.0%
CA Grameen + 3	12.3%	15.6%	16.2%	16.9%	15.1%
CA Grameen + >=4	28.4%	30.2%	29.7%	31.9%	30.2%
Total %	4.0%	5.3%	5.6%	5.8%	5.2%

PAR 15+ Sep-25	Borrower Vintage with CA Grameen				
Total Unsecured Indebtedness (INR)	0-2 years	2-4 years	4-6 years	>6 years	Total %
<=50,000	2.9%	6.4%	4.9%	4.1%	3.8%
50,000 to <= 1,00,000	3.8%	5.4%	5.3%	5.6%	4.8%
1,00,000 to <=1,50,000	4.5%	4.7%	5.3%	5.3%	4.9%
1,50,000 to <=2,00,000	5.1%	5.3%	4.7%	5.0%	5.0%
>2,00,000	8.0%	8.3%	10.4%	10.8%	9.7%
Total %	4.0%	5.3%	5.6%	5.8%	5.2%

Key Highlights:
Sep-25 / Jun-25 / Sep-24



Unique Borrowers:
PAR 15+ %: **2.7%** / 3.0% / 1.9%

Borrowers with 4 lenders:
PAR 15+: **15.1%** / 14.3% / 6.1%

Borrowers with > 4 lenders:
PAR 15+: **30.2%** / 31.1% / 12.2%

Borrowers with > INR 2 Lakh unsecured indebtedness:
PAR 15+: **9.7%** / 11.3% / 5.7%

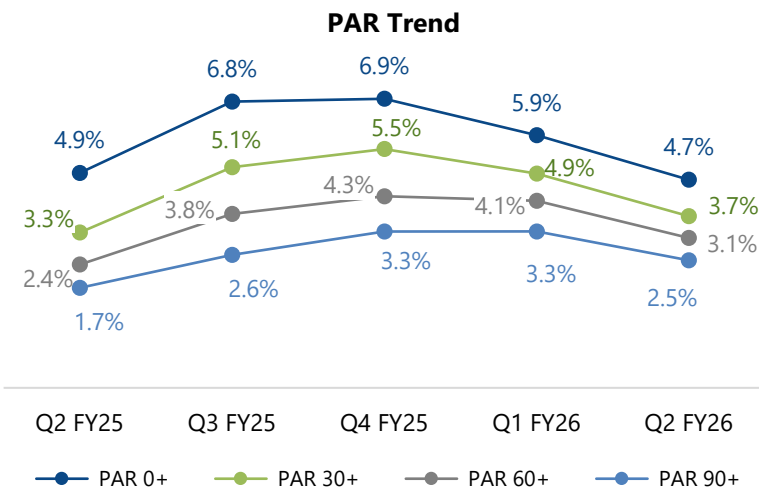
Understanding PAR Impact:

Breakup of PAR 15+ of 5.2%:

- Unique Borrowers: 1.1%
- Borrowers with 2 lenders: 1.4%
- Borrowers with 3 lenders: 1.2%
- Borrowers with > 3 lenders: 1.4%
- Borrowers with > INR 2 Lakh unsecured indebtedness: 0.7%

Borrowers with > 3 lenders account for ~26% of overall PAR 15+

Sustained PAR Reduction Across All Operating Geographies



Top 5 States	% GLP	Jun-25		Sep-25	
		PAR 0+	PAR 90+	PAR 0+	PAR 90+
Karnataka	30.5%	9.2%	5.1%	6.8%	3.9%
Maharashtra	21.9%	2.7%	1.2%	3.0%	1.3%
Tamil Nadu	18.5%	5.8%	3.4%	4.2%	2.4%
Madhya Pradesh	8.3%	3.3%	1.6%	3.9%	1.6%
Bihar	4.6%	8.5%	5.2%	6.8%	3.6%
Others	16.2%	4.5%	2.6%	3.5%	1.8%
Total	100.0%	5.9%	3.3%	4.7%	2.5%
Total (Excl. Karnataka)	69.5%	4.4%	2.5%	3.8%	1.9%

- Business momentum remained robust despite seasonally weaker Q2
- PAR 15+ accretion rate was range-bound, due to the temporary impact of heavy rains / floods across operating geographies
- Retail finance demonstrating better asset quality trend, driven by retention and graduation of high-vintage borrowers
- Healthy monsoons, positive agriculture outcomes, and strengthening rural ecosystem trends are expected to drive robust on-ground demand in H2 FY26, resulting in stronger loan portfolio growth and improving asset quality

Early Risk Recognition & Conservative Provisioning

Q2 FY26 (INR Cr)		Consolidated		
Asset Classification (dpd)		EAD	EAD%	ECL%
Stage 1	0 – 15 (GL), 0 – 30 (RF)	24,185.6	95.4%	1.1%
Stage 2	16 – 60 (GL), 31 – 90 (RF)	249.7	1.0%	58.2%
Stage 3	60+ (GL), 90+ (RF)	926.1	3.7%	66.3%
Total		25,361.4	100.0%	4.06%

EAD: Exposure at default = on-balance sheet loan principal + interest

- The Company continued to hold ~156 bps (INR 383 Cr) higher provisions over PAR 90+, ~268 bps (INR 681 Cr) higher provisions compared to IRAC prudential norms, and INR 89 Cr higher provisions compared to NBFC provisioning norms
- The Company continued with its prudent strategy of accelerated write-off of loan accounts with 180+ dpd and non-paying
- The total write-off of INR 682.9 Cr in Q2 FY26, included INR 554.7 Cr of accelerated write-off, which resulted in an additional credit cost of INR 172.0 Cr
- The restructured book as of Sep-25 was INR 161.9 Cr, 0.6% of the portfolio

Credit Cost (INR Cr)	Q3 FY25	Q4 FY25	Q1 FY26	Q2 FY26
Opening ECL - (A)	868.7	1,244.0	1,308.6	1,188.0
Additions (B) - Provisions as per ECL	631.5	419.9	350.5	314.0
Reversals (on account of write-off) (C)	256.2	355.3	471.1	471.2
Closing ECL (D = A+B-C)	1,244.0	1,308.6	1,188.0	1,030.8
Write-off (E)	376.7	518.2	692.5	682.9
Write-Off Impact (F = E - C)	120.4	162.9	221.4	211.7
Credit Cost (G = B+F)	751.9	582.9	571.9	525.7
Credit Cost % ¹ (non-annualised)	3.08%	2.33%	2.23%	2.07%
Additional Credit Cost due to Accelerated Write-off	73.4	150.7	192.8	172.0
Additional Credit Cost % due to Accelerated Write-off (non-annualised)	0.30%	0.60%	0.75%	0.68%
Bad-Debt Recovery (G)	5.2	8.4	8.3	16.4

1) (Provisions + Write-offs) as % of Avg. On-Book Loan Portfolio (non-annualised)



Key Business Highlights



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Q2 FY26: Key Performance Highlights

GLP
INR 25,904 Cr
(3.1% YoY)

Disbursements
INR 5,322 Cr
(32.9% YoY)

NIM
13.3%
Wgtd. Avg. COB
9.6%

Cost/Income Ratio
32.5%
Opex/GLP Ratio
5.2%

PPOP
INR 695 Cr
(3.4% YoY)

PAT
INR 126 Cr
(-32.4% YoY)

ROA
1.8%
ROE
7.1%

CRAR Total
26.1%
CRAR Tier 1
25.2%

Total Equity
INR 7,164 Cr
D/E Ratio
2.8

GNPA*: 3.65%
NNPA*: 1.26%
PAR 90+: 2.50%

Collection Efficiency
(Excl. Arrears)
94.5%

Provisioning:
4.06%
Write-off
INR 683 Cr

Branches
2,209
(+8.8% YoY)
96 New Branches Opened

Employees
21,701
(+10.9% YoY)

Active Borrowers
44.40 Lakh*
(-10.0% YoY)

* GNPA & NNPA recognition policy (GL: 60+ dpd, RF: 90+ dpd)

* 8.50 lakh new borrower addition, offset by 5.86 lakh borrowers written-off

H1 FY26: Key Performance Highlights

GLP
INR 25,904 Cr
(3.1% YoY)

Disbursements
INR 10,780 Cr
(27.1% YoY)

NIM
13.1%
Wgtd. Avg. COB
9.7%

**Cost/Income
Ratio**
33.0%
Opex/GLP Ratio
5.1%

PPOP
INR 1,348 Cr
(-2.4% YoY)

PAT
INR 186 Cr
(-68.1% YoY)

ROA
1.3%
ROE
5.3%

CRAR Total
26.1%
CRAR Tier 1
25.2%

Total Equity
INR 7,164 Cr
D/E Ratio
2.8

GNPA*: 3.65%
NNPA*: 1.26%
PAR 90+: 2.50%

**Collection
Efficiency**
(Excl. Arrears)
93.9%

Provisioning:
4.06%
Write-off
INR 1,375 Cr

Branches
2,209
(+8.8% YoY)
**150 New Branches
Opened**

Employees
21,701
(+10.9% YoY)

Active Borrowers
44.40 Lakh
(-10.0% YoY)

* GNPA & NNPA recognition policy (GL: 60+ dpd, RF: 90+ dpd)

Q2 & H1 FY26: P&L Statement

Profit & Loss Statement (INR Cr)	Q2 FY26	Q2 FY25	YoY%	Q1 FY26	QoQ%	H1 FY26	H1 FY25	YoY%	FY25
Interest Income	1,414.1	1,417.7	-0.3%	1,388.1	1.9%	2,802.3	2,845.9	-1.8%	5,546.8
- Interest on Loans ¹	1,396.6	1,396.0	0.0%	1,368.1	2.1%	2,764.7	2,807.6	-1.5%	5,437.6
- Interest on Deposits with Banks and FIs	17.5	21.7	-19.4%	20.0	-12.5%	37.5	47.3	-20.7%	109.2
Income from Direct Assignment	41.3	-0.7	n.m.	31.0	33.4%	72.3	25.0	189.6%	23.5
Finance Cost on Borrowings	479.5	484.6	-1.0%	482.2	-0.5%	961.7	994.9	-3.3%	1,947.6
Net Interest Income	975.9	932.4	4.7%	937.0	4.2%	1,912.9	1,885.0	1.5%	3,622.7
Non-interest Income & Other Income ²	53.5	36.9	45.2%	44.5	20.3%	98.0	86.6	13.2%	185.9
Total Net Income	1,029.5	969.3	6.2%	981.5	4.9%	2,011.0	1,971.6	2.0%	3,808.6
Employee Expenses	219.3	188.8	16.1%	221.2	-0.9%	440.5	376.6	17.0%	730.4
Other Expenses	99.6	91.2	9.2%	92.1	8.1%	191.6	182.0	5.3%	377.6
Depreciation, Amortisation & Impairment	15.8	17.2	-8.1%	15.2	3.8%	31.0	31.5	-1.6%	62.2
Pre-Provision Operating Profit	694.8	672.1	3.4%	653.0	6.4%	1,347.8	1,381.5	-2.4%	2,638.4
Impairment of Financial Instruments	525.7	420.1	25.1%	571.9	-8.1%	1,097.5	594.7	84.5%	1,929.5
Profit Before Tax	169.2	252.0	-32.9%	81.1	108.5%	250.3	786.7	-68.2%	708.9
Total Tax Expense	43.3	65.9	-34.3%	20.9	107.1%	64.3	203.0	-68.3%	177.5
Profit After Tax	125.8	186.1	-32.4%	60.2	109.0%	186.0	583.7	-68.1%	531.4
Key Ratios	Q2 FY26	Q2 FY25		Q1 FY26		H1 FY26	H1 FY25		FY25
Portfolio Yield	20.7%	21.1%		20.3%		20.5%	21.1%		20.6%
Cost of Borrowings	9.6%	9.8%		9.7%		9.7%	9.8%		9.8%
Interest Spread	11.1%	11.4%		10.6%		10.9%	11.3%		10.8%
NIM	13.3%	13.5%		12.8%		13.1%	13.3%		12.9%
Cost/Income Ratio	32.5%	30.7%		33.5%		33.0%	29.9%		30.7%
Opex/GLP Ratio	5.2%	4.6%		5.1%		5.1%	4.5%		4.5%

1) Interest income (on Stage 3 portfolio) de-recognized was INR 76.9 Cr in Q2 FY26 (Q2 FY25: INR 34.1 Cr) and INR 165.1 Cr in H1 FY26 (vs. H1 FY25: INR 54.2 Cr)

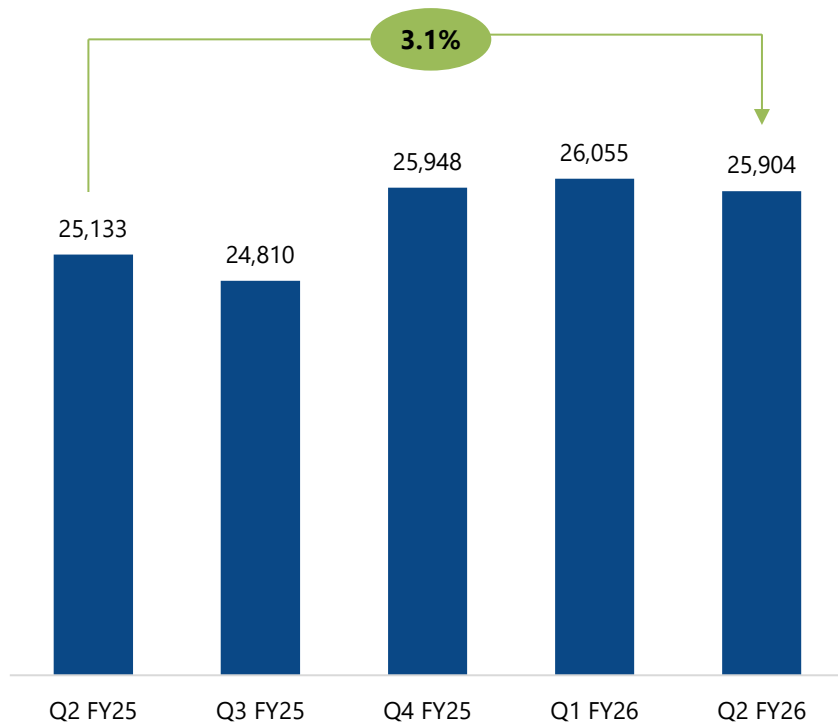
2) Bad debt recovery was INR 16.4 Cr in Q2 FY26 (vs. Q2 FY25: INR 7.3 Cr) and INR 24.6 Cr in H1 FY26 (vs. H1 FY25: INR 15.4 Cr)

Q2 & H1 FY26: Balance Sheet

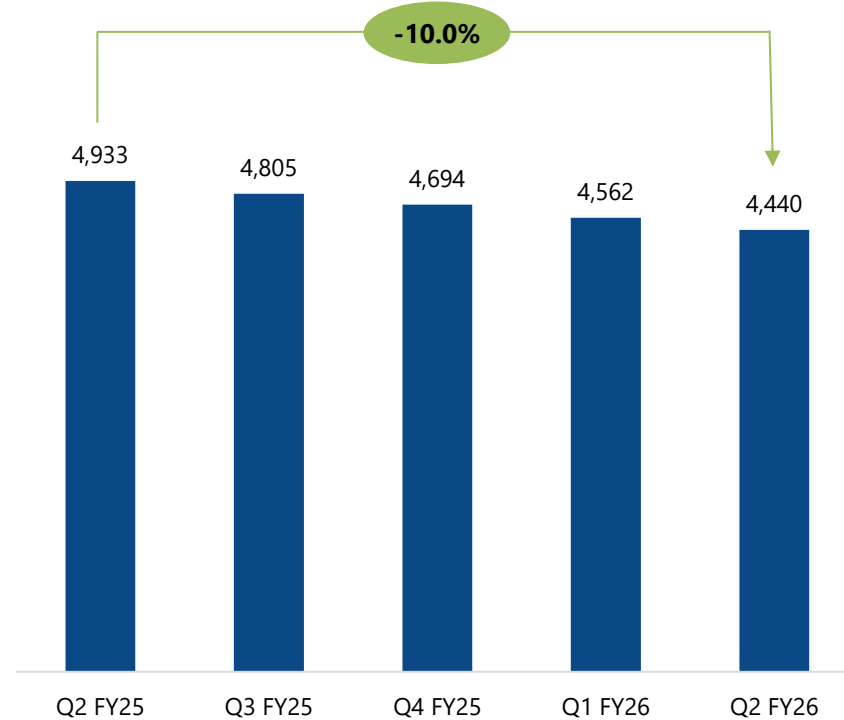
Balance Sheet (INR Cr)	Q2 FY26	Q2 FY25	YoY%	Q1 FY26	QoQ%	H1 FY26	H1 FY25	FY25
Cash & Other Bank Balances	937.5	733.2	27.9%	1,195.1	-21.6%	937.5	733.2	1,443.0
Investments	1,238.0	1,302.5	-5.0%	829.4	49.3%	1,238.0	1,302.5	893.0
Loans - (Net of Impairment Loss Allowance)	24,116.4	23,530.3	2.5%	24,311.5	-0.8%	24,116.4	23,530.3	24,274.4
Property, Plant and Equipment	43.7	45.5	-3.9%	41.5	5.3%	43.7	45.5	43.6
Intangible Assets	90.5	109.3	-17.2%	95.7	-5.4%	90.5	109.3	100.7
Right to Use Assets	75.5	97.4	-22.5%	81.4	-7.3%	75.5	97.4	87.1
Other Financial & Non-Financial Assets	801.8	418.7	91.5%	646.9	23.9%	801.8	418.7	585.0
Goodwill	375.7	375.7	0.0%	375.7	0.0%	375.7	375.7	375.7
Total Assets	27,679.0	26,612.6	4.0%	27,577.2	0.4%	27,679.0	26,612.6	27,802.5
Debt Securities	1,187.8	1,928.9	-38.4%	1,539.8	-22.9%	1,187.8	1,928.9	1,541.7
Borrowings (other than debt securities)	18,890.1	17,199.5	9.8%	18,511.1	2.0%	18,890.1	17,199.5	18,878.7
Subordinated Liabilities	25.3	25.3	0.2%	25.3	0.1%	25.3	25.3	25.3
Lease Liabilities	96.4	116.6	-17.3%	102.3	-5.8%	96.4	116.6	107.7
Other Financial & Non-financial Liabilities	315.1	353.9	-11.0%	377.0	-16.4%	315.1	353.9	293.0
Total Equity	7,164.4	6,988.4	2.5%	7,021.7	2.0%	7,164.4	6,988.4	6,956.0
Total Liabilities and Equity	27,679.0	26,612.6	4.0%	27,577.2	0.4%	27,679.0	26,612.6	27,802.5
Key Ratios	Q2 FY26	Q2 FY25		Q1 FY26		H1 FY26	H1 FY25	FY25
ROA	1.8%	2.7%		0.9%		1.3%	4.1%	1.9%
D/E	2.8	2.7		2.9		2.8	2.7	2.9
ROE	7.1%	10.7%		3.4%		5.3%	17.1%	7.7%
GNPA (GL: 60+ dpd, RF: 90+ dpd)	3.65%	2.44%		4.70%		3.65%	2.44%	4.76%
Provisioning	4.06%	3.53%		4.62%		4.06%	3.53%	5.07%

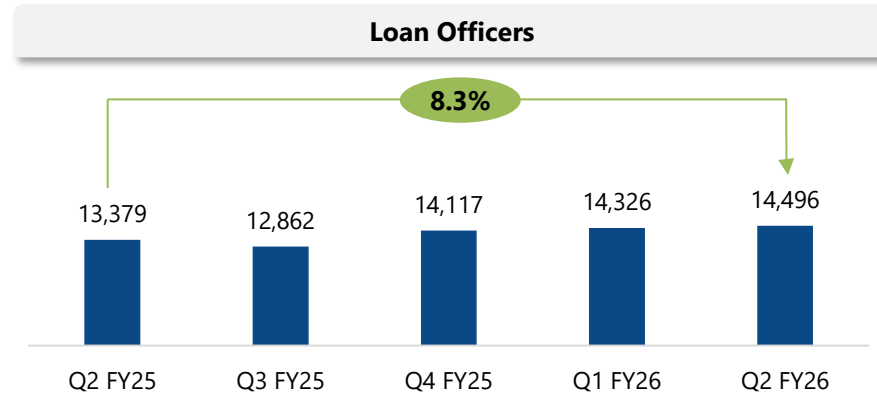
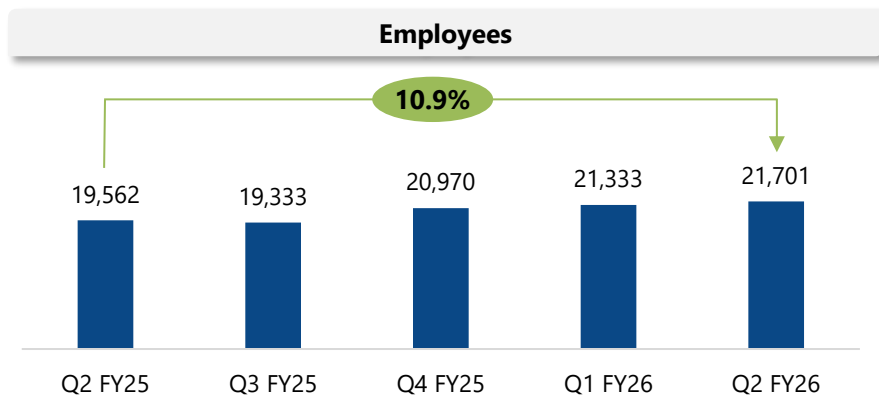
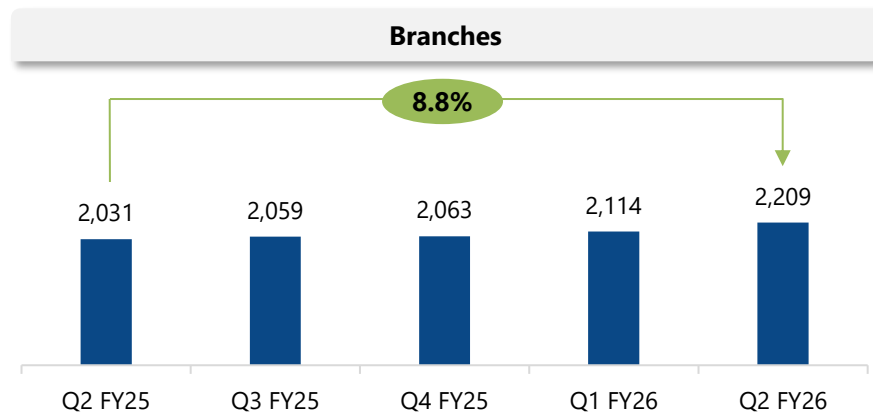
Continued Business Traction with Rural Focus

Gross Loan Portfolio (INR Cr)



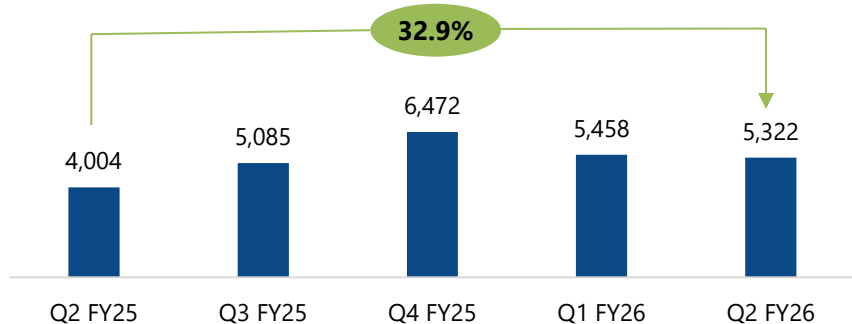
Borrowers ('000)



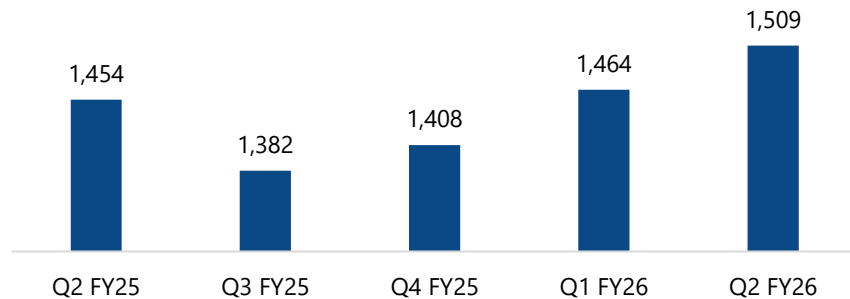


Robust Quarterly Performance Trend (1/3)

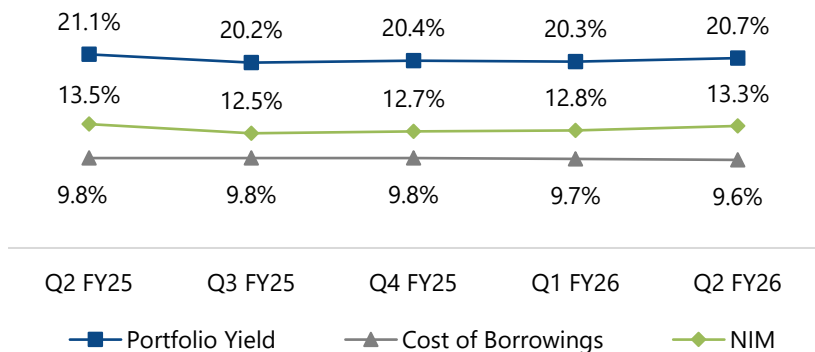
Disbursements (INR Cr)



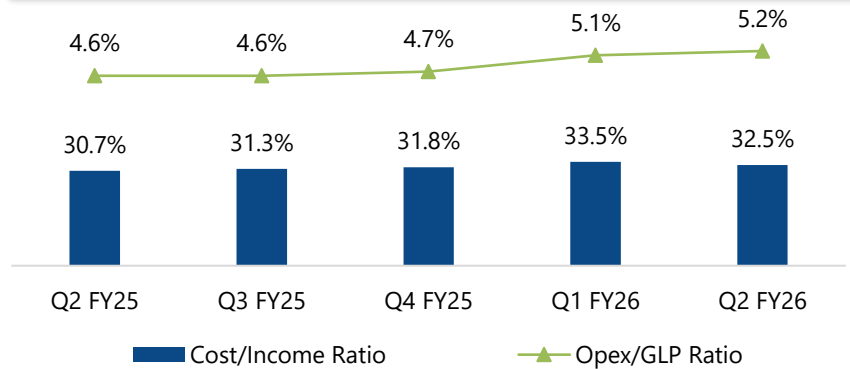
Total Income (INR Cr)



Margin Analysis (%)

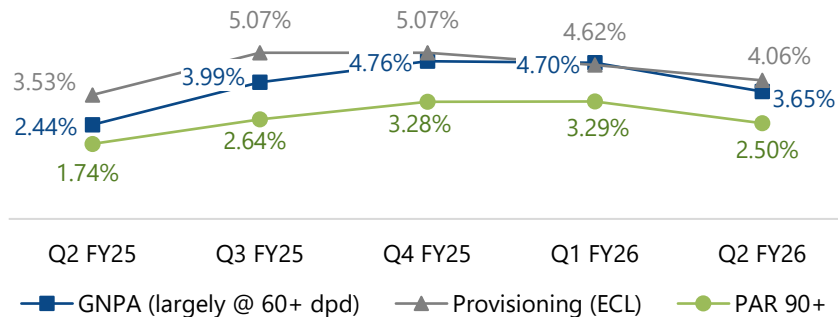


Operating Efficiency (%)

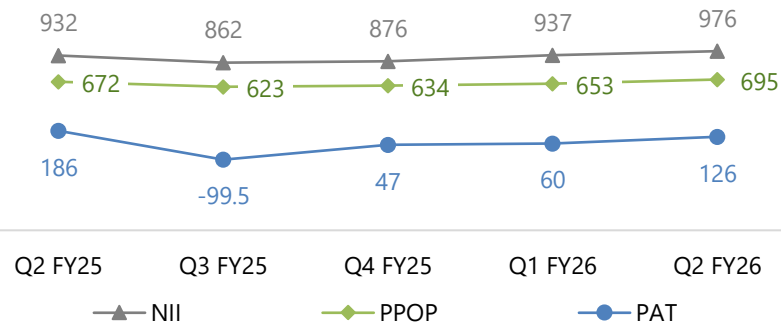


Robust Quarterly Performance Trend (2/3)

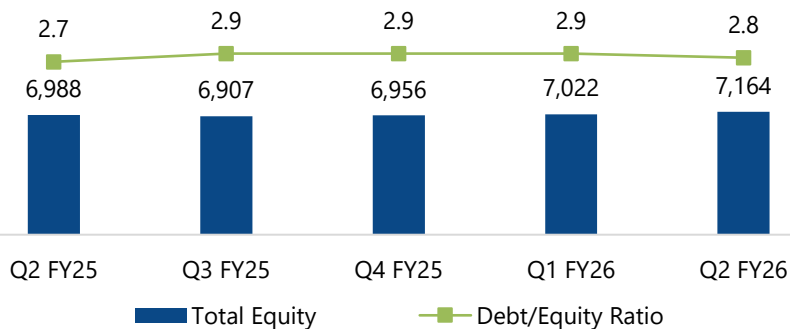
Asset Quality (%)



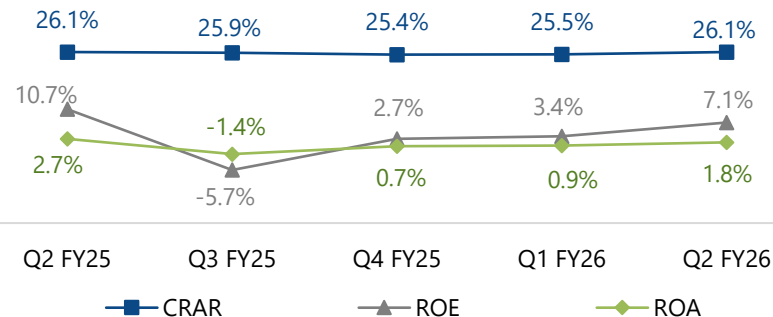
NII, PPOP, PAT (INR Cr)



Total Equity (INR Cr) & Debt/Equity Ratio

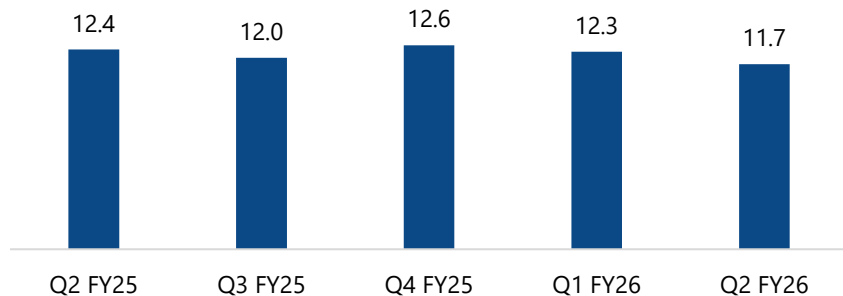


Return Ratios & Capital Adequacy (%)

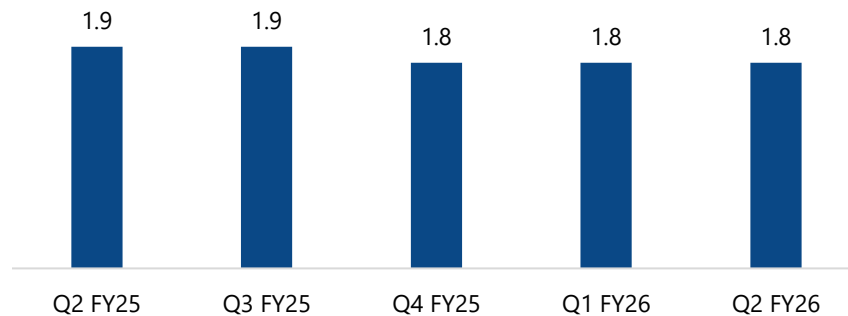


Robust Quarterly Performance Trend (3/3)

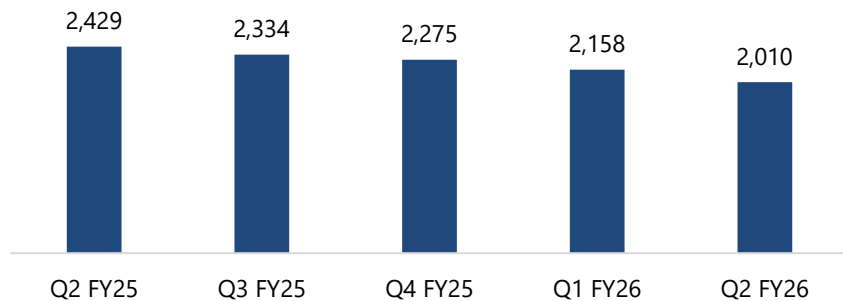
GLP / Branch (INR Cr)



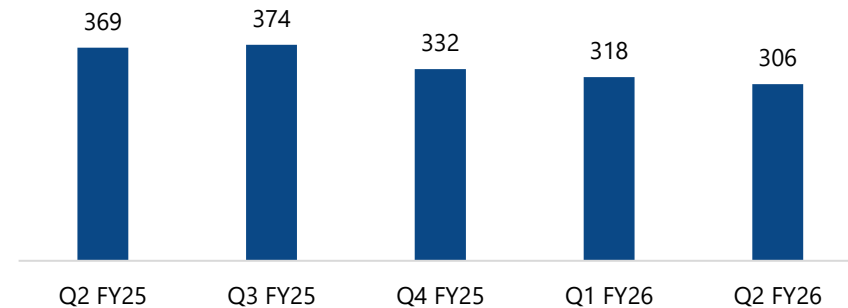
GLP / Loan Officer (INR Cr)



Borrowers / Branch



Borrowers / Loan Officer



Product Range To Meet Diverse Customer Needs

GLP - Product Mix	Q2 FY25		Q3 FY25		Q4 FY25		Q1 FY26		Q2 FY26	
	(INR Cr)	% of Total	(INR Cr)	% of Total	(INR Cr)	% of Total	(INR Cr)	% of Total	(INR Cr)	% of Total
IGL	22,731	90%	22,227	89%	23,237	90%	23,114	89%	22,079	85%
Family Welfare	211	1%	141	1%	71	0%	261	1%	238	1%
Home Improvement	1,247	5%	1,197	5%	1,097	4%	896	3%	716	3%
Emergency	0.4	0%	0.3	0%	0.2	0%	0.0	0%	2	0%
Retail Finance	944	4%	1,245	5%	1,543	6%	1,784	7%	2,869*	11%
Total	25,133	100%	24,810	100%	25,948	100%	26,055	100%	25,904	100%

GLP – Avg. O/S Per Loan (INR '000)	Q2 FY25	Q3 FY25	Q4 FY25	Q1 FY26	Q2 FY26
IGL	33.2	33.7	36.8	37.7	38.0
Family Welfare	10.5	7.2	4.6	14.4	13.9
Home Improvement	11.1	10.8	10.7	9.9	9.3
Emergency	0.7	0.6	0.4	0.5	1.8
Retail Finance	164.2	161.6	159.6	154.8	105.6 [@]
Total	30.5	31.1	34.1	35.5	36.6

GLP – Avg. O/S Per Borrower (INR '000)	Q2 FY25	Q3 FY25	Q4 FY25	Q1 FY26	Q2 FY26
Group Lending	49.6	49.8	53.0	54.5	55.5
Retail Finance	170.5	168.5	166.4	162.6	117.9 [@]
Total	50.9	51.6	55.3	57.1	58.3

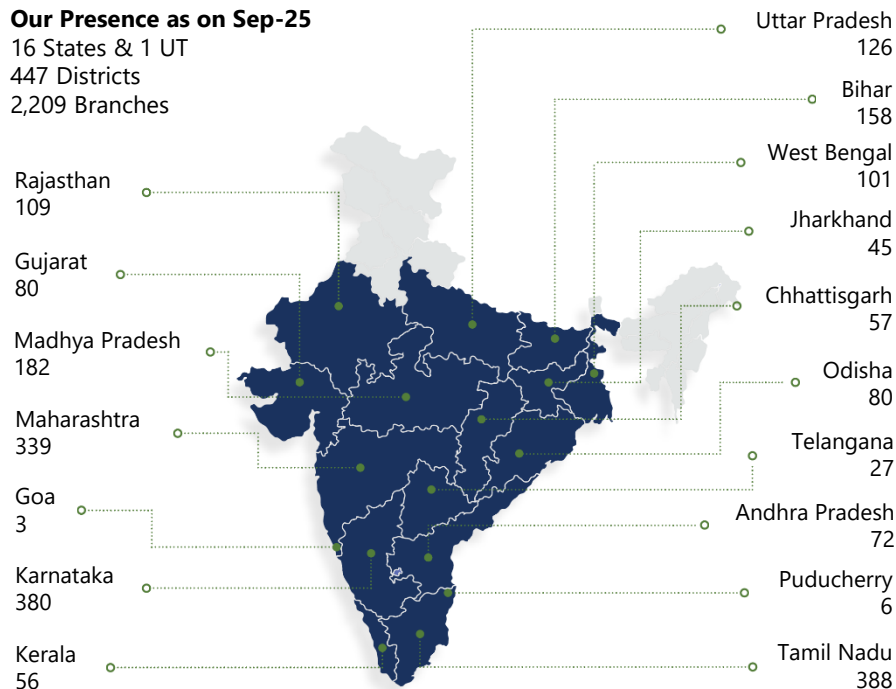
* Includes INR 285 Cr on account of GL borrowers being reclassified to RF, since they were given individual loan post household income reassessment being > INR 3 lakh

[@] Excludes INR 285 Cr as mentioned in above note

Our Network & Presence

Our Presence as on Sep-25

16 States & 1 UT
447 Districts
2,209 Branches



Exposure of Districts – Q2 FY26 (% of GLP)		
Districts	% of Total Districts	
< 0.5%	385	86.1%
0.5% - 1%	39	8.7%
1% - 2%	20	4.5%
2% - 3%	3	0.7%
> 3%	0	0.0%
Total	447	100.0%

Q2 FY26 – Top Districts		% of GLP
Top 1		2.6%
Top 3		7.2%
Top 5		10.7%
Top 10		18.0%
Others		82.0%

Branch Network	Q2 FY26	% Share	Q2 FY25	% Share
Karnataka	380	17.2%	354	17.4%
Maharashtra	339	15.3%	308	15.2%
Tamil Nadu	388	17.6%	387	19.1%
Madhya Pradesh	182	8.2%	160	7.9%
Bihar	158	7.2%	158	7.8%
Other States & UT	762	34.5%	664	32.6%
Total	2,209	100.0%	2,031	100.0%

Borrowers ('000)	Q2 FY26	% Share	Q2 FY25	% Share
Karnataka	1,060	23.9%	1,223	24.8%
Maharashtra	922	20.8%	971	19.7%
Tamil Nadu	786	17.7%	979	19.8%
Madhya Pradesh	387	8.7%	372	7.5%
Bihar	292	6.6%	339	6.9%
Other States & UT	993	22.3%	1,049	21.3%
Total	4,440	100.0%	4,933	100.0%

GLP (INR Cr)	Q2 FY26	% Share	Q2 FY25	% Share
Karnataka*	7,900	30.5%	7,883	31.4%
Maharashtra	5,667	21.9%	5,236	20.8%
Tamil Nadu	4,784	18.5%	5,031	20.0%
Madhya Pradesh	2,146	8.3%	1,719	6.8%
Bihar	1,199	4.6%	1,402	5.6%
Other States & UT	4,208	16.2%	3,863	15.4%
Total	25,904	100.0%	25,133	100.0%

* Karnataka Share in GL Portfolio = 27.4%



Key Business Highlights



Asset Quality & Business Overview



Financial Results Overview

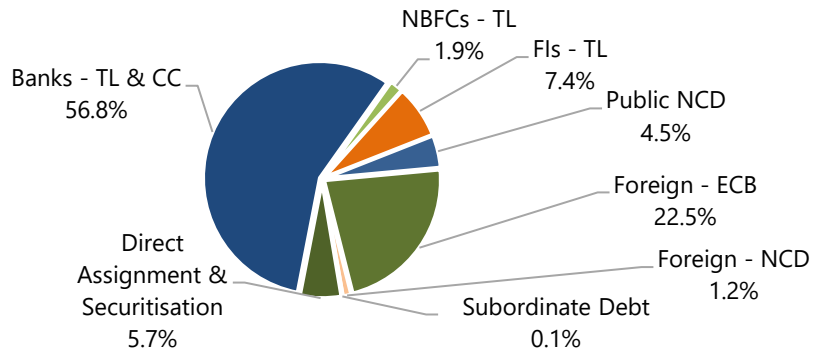


Liability Strategy



Investment Rationale

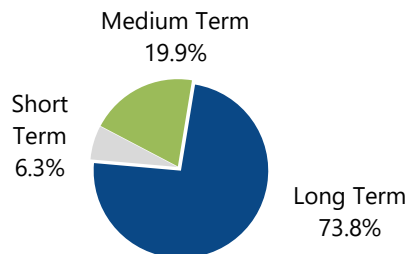
Diversified Liability Mix - Institution / Instrument Wise (%)



Note: O/S Direct Assignment (Sold Portion) - INR 658.6 Cr, Securitisation – INR 513.0 Cr

Share of Bank Borrowings at 56.7% & Foreign Borrowings at 23.7%

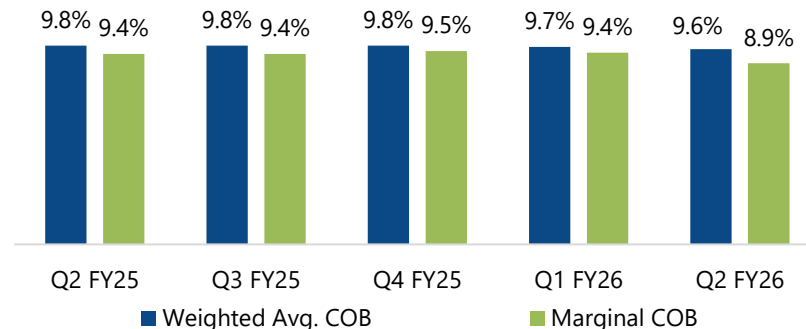
Liability Mix - Tenure Wise (%)



Focus on dynamic liability management

- Focus on long-term funding with strong diversification between domestic & foreign sources
- Target to meet funding requirements through foreign/long-term sources over the medium term, with diversified products
- Diverse lenders' base:
 - 42 Commercial Banks
 - 3 Financial Institutions
 - 23 Foreign Lenders
 - 6 NBFCs
- Continued focus to optimize the cost of borrowing

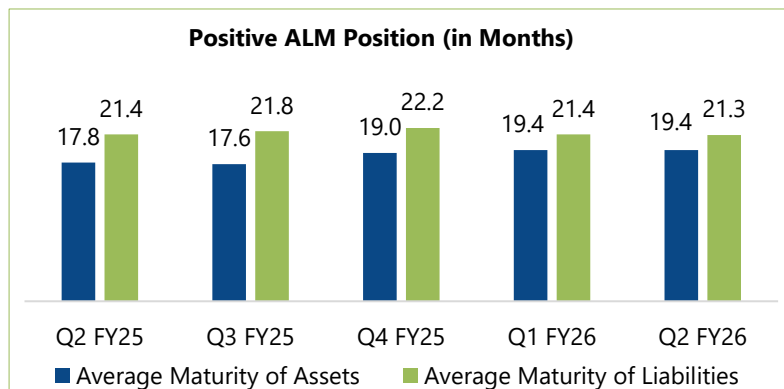
Cost of Borrowing (%)



Stable Liquidity/ ALM Position/ Credit Ratings / ESG Ratings

Static Liquidity / ALM Position	For the Month			For the Financial Year	
Particulars (INR Cr)	Oct-25	Nov-25	Dec-25	FY26 (Jan-26 to Mar-26)	FY27
Opening Cash & Equivalents (A)	2,132.3	2,487.5	2,557.6	2,994.4	4,370.0
Loan recovery [Principal] (B)	1,482.4	1,295.0	1,455.6	3,827.9	11,836.7
Total Inflow (C=A+B)	3,614.6	3,782.4	4,013.2	6,822.4	16,206.7
Borrowing Repayment [Principal]					
Term loans and Others (D)	1,056.8	870.3	951.4	2,255.9	8,413.0
NCDs (E)	0.0	273.9	0.0	0.0	549.2
PTC (F)	21.8	31.3	27.6	93.1	289.9
Direct Assignment & Securitisation (G)	48.6	49.3	39.8	103.3	320.3
Total Outflow H=(D+E+F+G)	1,127.2	1,224.8	1,018.8	2,452.3	9,572.5
Closing Cash & equivalents (I= C-H)	2,487.5	2,557.6	2,994.4	4,370.0	6,634.2
Static Liquidity (B-H)	355.2	70.1	436.9	1,375.6	2,264.1

Debt Diversification (INR Cr)	Q2 FY26
Total Drawdowns	3,519
Domestic	85%
Foreign	15%
Undrawn Sanction	3,455
Domestic	72%
Foreign	28%
Sanctions in Pipeline	6,260
Domestic	72%
Foreign	28%



Rating Instrument	Rating Agency	Rating/Grading
Bank Facilities	Ind-Ra, ICRA, CRISIL	AA- (Stable)
Non-Convertible Debentures	Ind-Ra, ICRA, CRISIL	AA- (Stable)
Commercial Paper	ICRA	A1+
Microfinance Grading *	M-CRIL	M1C1
ESG Rating	Sustainalytics	Score: 20.7, Rating: "Medium Risk"
ESG Rating	S&P Global	52 / 100
ESG Rating	CDP	"D" – Disclosures
Client Protection Certification	M-CRIL	Gold Level
Social Bond & Loan Framework	Sustainalytics	Certified

* Institutional Grading/Code of Conduct Assessment (COCA)



Key Business Highlights



Asset Quality & Business Overview



Financial Results Overview



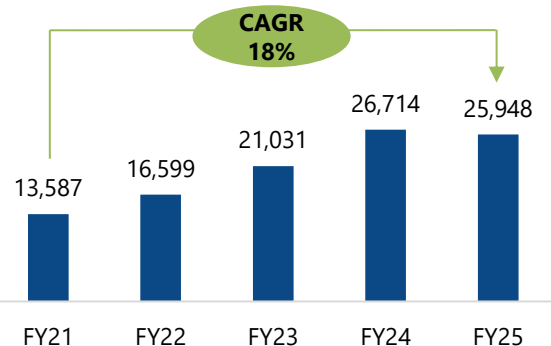
Liability Strategy



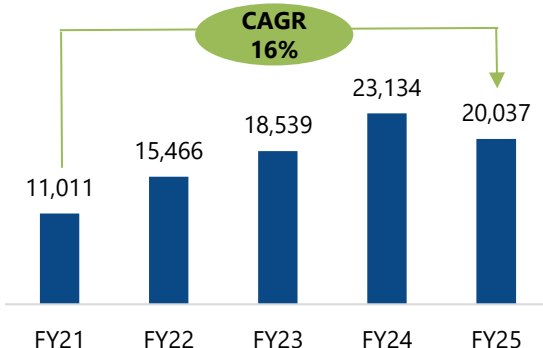
Investment Rationale

Past Five Years Performance Track Record (1/2)

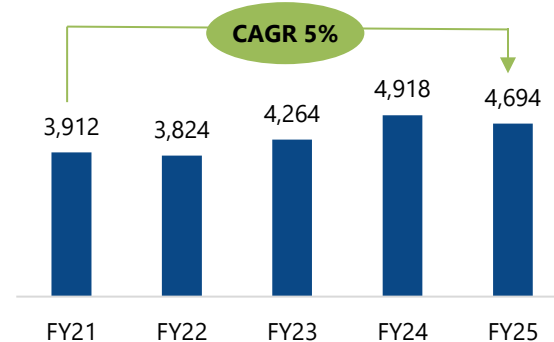
Gross Loan Portfolio (GLP) (INR Cr)



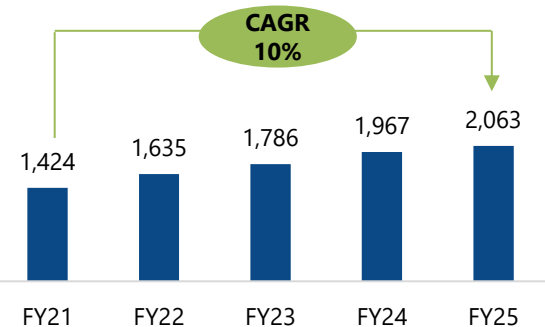
Disbursements (INR Cr)



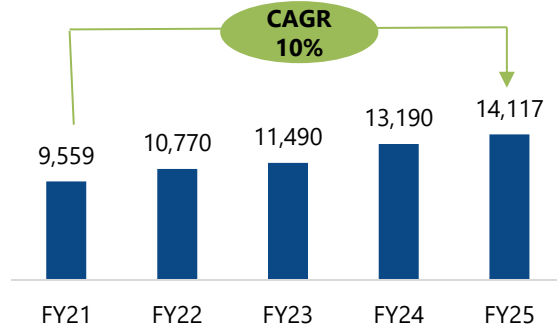
Borrowers ('000)



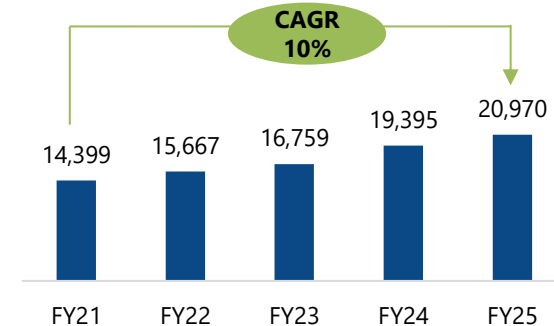
Branch Network



Loan Officers



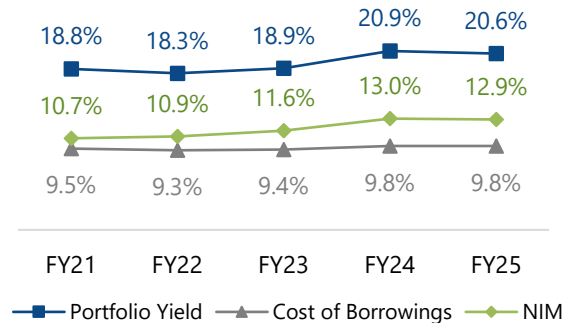
Employees



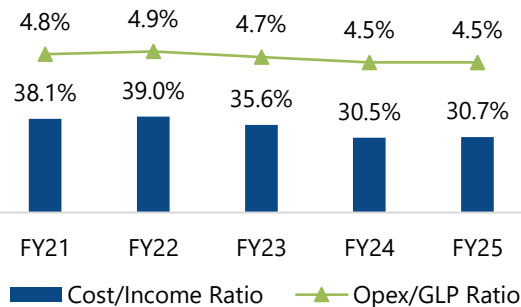
Past Five Years Performance Track Record (2/2)

Note: Refer Annexure for definition of key ratios

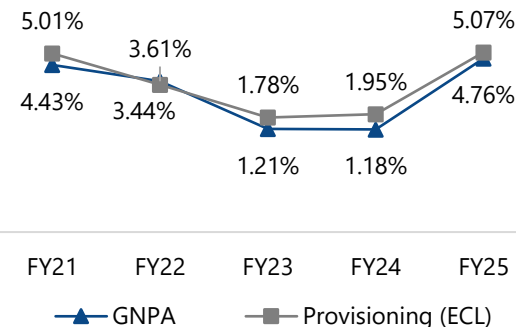
Margin Analysis (%)



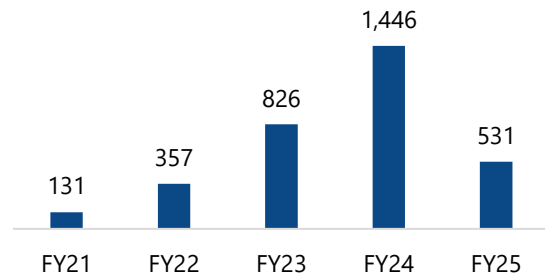
Operating Efficiency (%)



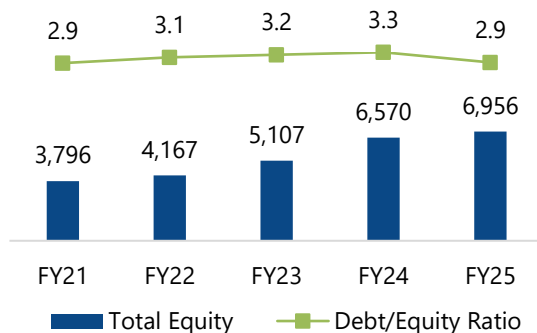
Asset Quality (%)



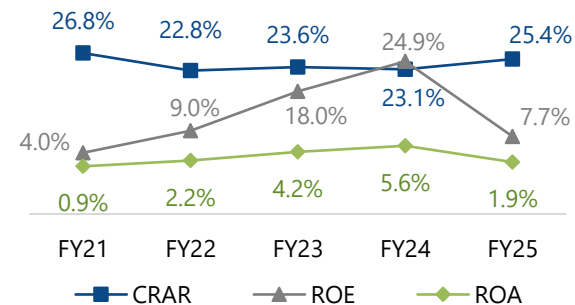
PAT (INR Cr)



Total Equity (INR Cr) & Debt/Equity Ratio



Return Ratios & Capital Adequacy (%)

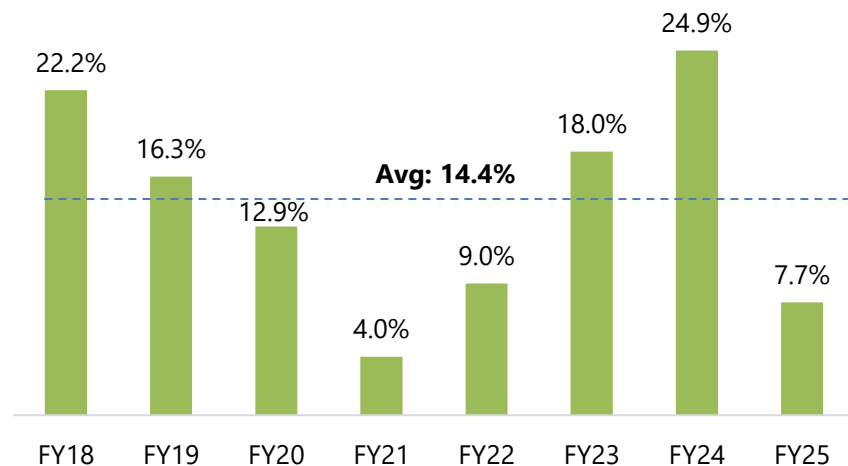
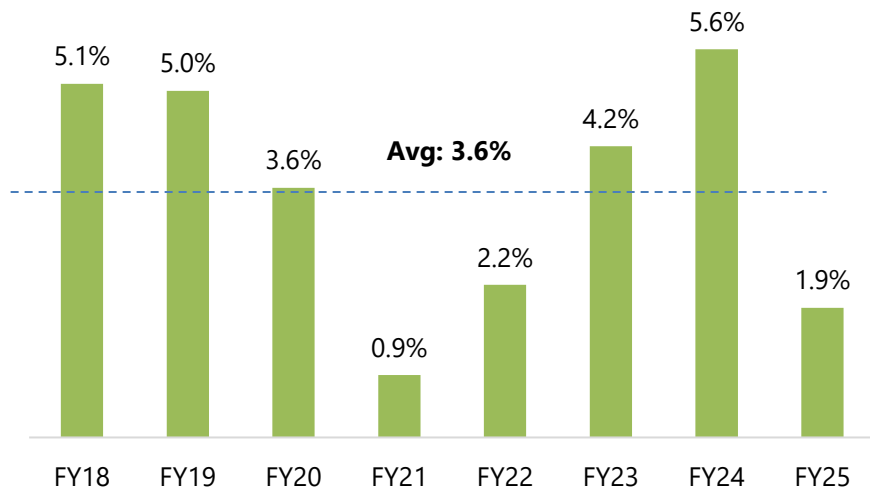
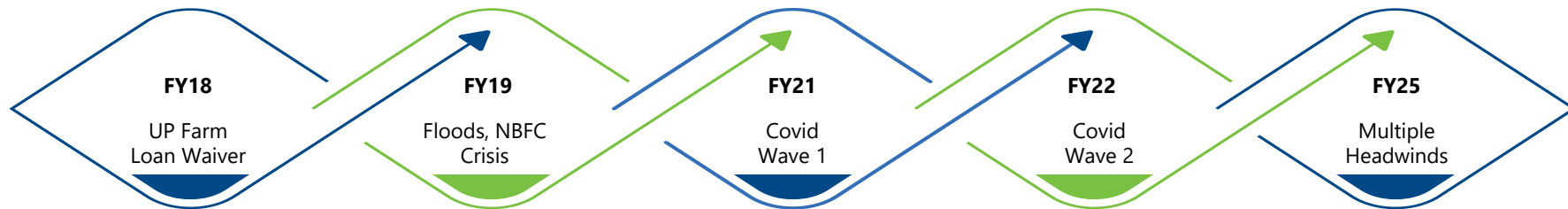


Note: FY23 figures have been restated post-completion of CA Grameen - MMFL legal merger

Past Eight Years Cross Cycle Performance

Cross-Cycle ROA (%)

Cross-Cycle ROE (%)



Proven Leadership Team with Demonstrated Track Record



Ganesh Narayanan
Chief Executive Officer
& Managing Director
(6 years)



Gururaj K S Rao
Chief Operating Officer
(16 years)



Nilesh Dalvi
Chief Financial Officer
(6 years)



Firoz Anam
Chief Risk Officer
(5 years)



Sudesh Puthran
Chief Technology Officer
(5 years)



Ravi Rathinam
Chief Information
Security Officer
(3 years)



Gopal Reddy
Chief Business Officer
- Group Lending &
Retail Finance
(26 years)



Srivatsa H N
Chief Business Officer -
Group Lending & Retail
Finance
(23 years)



Deepti Ramani
Company Secretary
& Compliance Officer
(3 years)



Nagananda Kumar K N
Head - Internal Audit
(20 years)



Manian RHS
Head - Human
Resources
(3 years)



Sundar Arumugam
Head - Strategy &
Innovation, Digital
Lending and Retail
Finance Products
(6 years)



Haridarshini A
Head - Operations &
Business Analytics
(21 years)



Manjunatha
Business Head -
Group Lending
(23 years)



Venkat Naik
Business Head -
Group Lending
(25 years)



Murugesh Velusamy
Head of Underwriting -
Mortgage Business
(2 years)

- Highly stable senior management enabling **cultural and process consistency for managing business expansion** in the coming years
- Consistent emphasis on training and **employee retention strategies**
- Robust pipeline of **internal job opportunities** (Top 10-15% at the hierarchal level being elevated to higher responsibilities)
- 30-50% of senior/ management team **goals are aligned with strategic projects'** execution

* Years represent the cumulative period associated with CA Grameen

Committed to Basics Through Classical JLG Lending Model

Microfinance loans are unsecured. JLG mechanism acts as security/ loan collateral

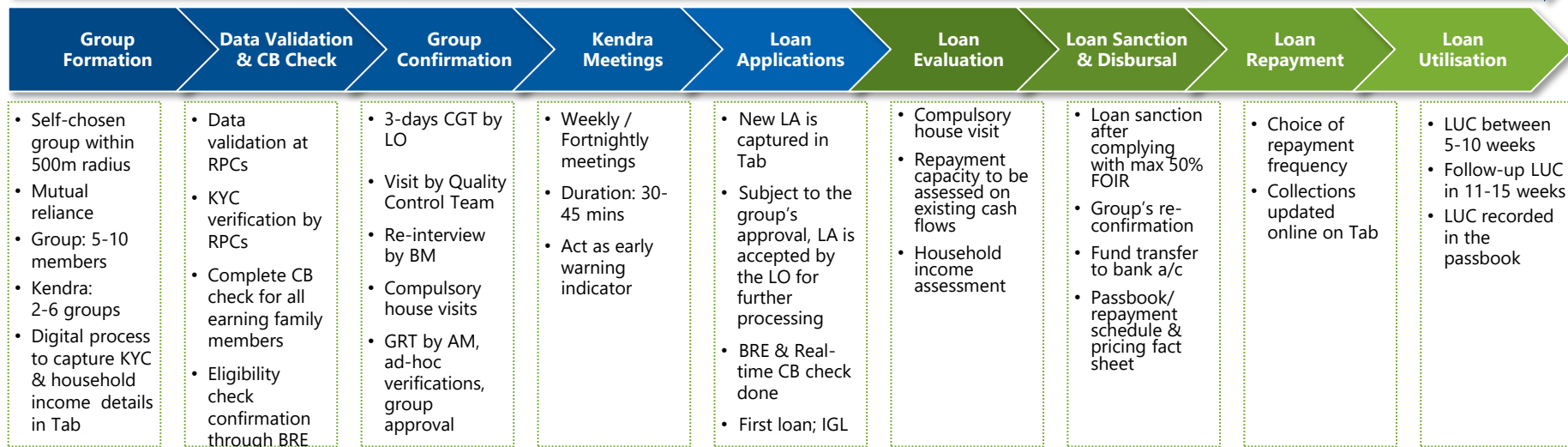
JLG Benefits:

- ✓ Strong group bonding
- ✓ Mutual support – both financial & emotional
- ✓ Guidance, grievance resolution, building awareness
- ✓ High quality customer - good behaviour & strong credit discipline

Fully aligned with new harmonized guidelines in terms of -

- ✓ Formulation of Board approved policies
- ✓ Process modifications
- ✓ Underwriting changes
- ✓ Technology changes in Core Banking System
- ✓ Training to all the employees

JLG Mechanism allows Multiple Layers of Checks before and after the Disbursement of a Loan



Note: CB: Credit Bureau, RPC: Regional Processing Center, BRE: Business Rule Engine CGT: Compulsory Group Training, GRT: Group Recognition Test, LO: Loan Officer, BM: Branch Manager, AM: Area Manager, LA: Loan Application, LUC: Loan Utilization Check

“One of the Lowest Cost Organised Financer” - One Stop Shop providing Support to Various Lifecycle Needs of the Customer

One of the lowest lending rates in MFI industry

Diverse product suite:

- Income generation, education, festival, medical, emergency, water, sanitation, home improvement, livelihood improvement, business expansion

Loan size flexibility:

- Flexibility to borrow within assigned credit limit
- Ability to avail multiple loans with flexible size

Repayment flexibility:

- Weekly/ bi-weekly/ monthly repayment options
- Ability to choose repayment frequency based on cash flow cycle
- No pre-payment penalty

Loan Type	Customer Centric Products	Purpose	Ticket Size (INR)	Tenure (months)
Group	Income Generation Loan (IGL)	Business Investments and Income Enhancement activities	5,000 - 1,75,000	12 – 36
Group	Home Improvement Loan	Water Connections, Sanitation and Home Improvement & Extensions	Up to 20,000	12 – 24
Group	Family Welfare Loan	Festival, Medical, Education and Livelihood Improvement	Up to 25,000	3 – 12
Group	Emergency Loan	Emergencies	1,000 / 2000	3 / 5
Retail Finance	Individual Unsecured Loan, Two-Wheeler Loan, Secured Business Loan & Affordable Housing Loan	Purchase of inventory, new two-wheeler, buying a home, home improvement or for making capital investment in business or business expansion	Up to 25,00,000	3 – 240

87% borrower retention rate signaling high customer satisfaction

Sustainable & Socially Relevant

Significant growth from existing customer

Lower customer acquisition cost

Calibrated Expansion Through Contiguous District-Based Approach

✓ Systematic geography selection based on the availability of infrastructure, competition, historical performance trend, social/ economic/ political/ climate risk, growth potential

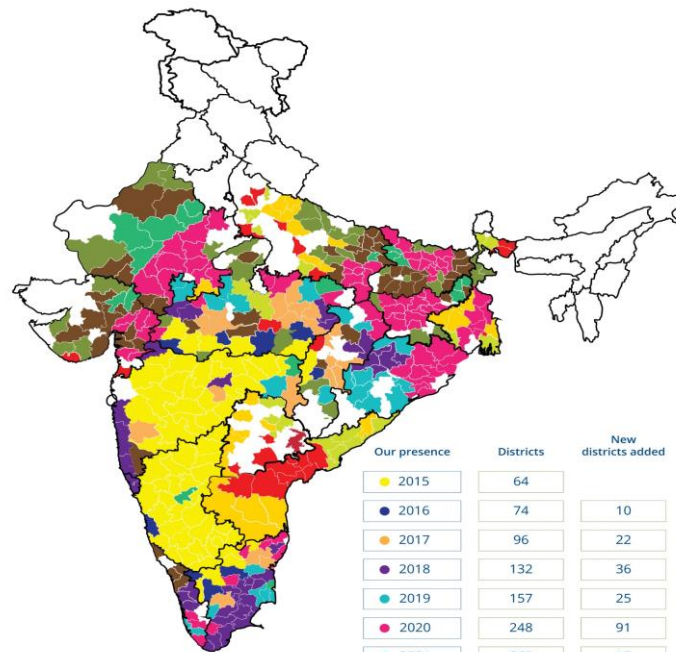
✓ Ensures consistent replication of processes/ controls

✓ Familiarity with demographics/ culture of nearby districts enables effective customer evaluation and better servicing

✓ Achieving deeper penetration within a particular district within three years of commencement of operations

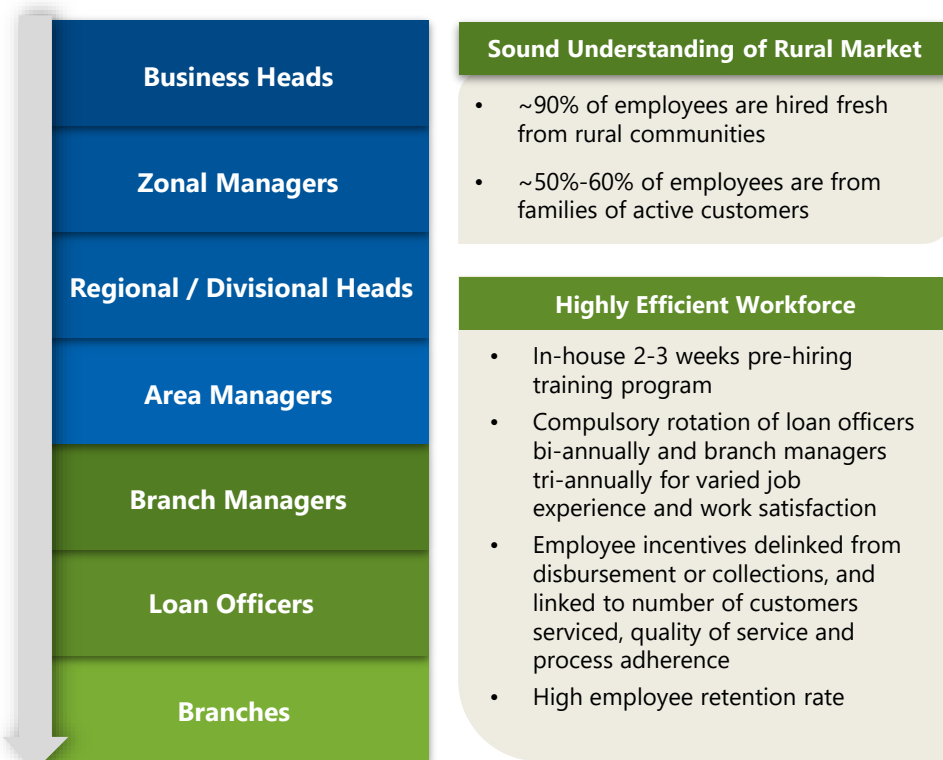
✓ Gradual expansion into the next (typically adjoining) district

✓ Lower exposure to a particular district (99% of districts $\leq$ 2% of GLP, No single district has > 3% of total GLP)



Our presence	Districts	New districts added
2015	64	
2016	74	10
2017	96	22
2018	132	36
2019	157	25
2020	248	91
2021	265	17
2022	319	54
2023	352	33
2024	383	31
2025	423	21
6M 2026	447	24

Well-Established Operational Structure



Multi-Pronged Approach For Risk Management

Internal Audit (IA): 437 – team members

- IA frequency – minimum 8 times in a year at branches, 4 times at RO, 4 times at HO
- The entire audit process is automated enabling real-time data analytics
- The Audit Committee of the Board is updated every quarter on significant internal audit observations, compliances, risk management practices and control systems

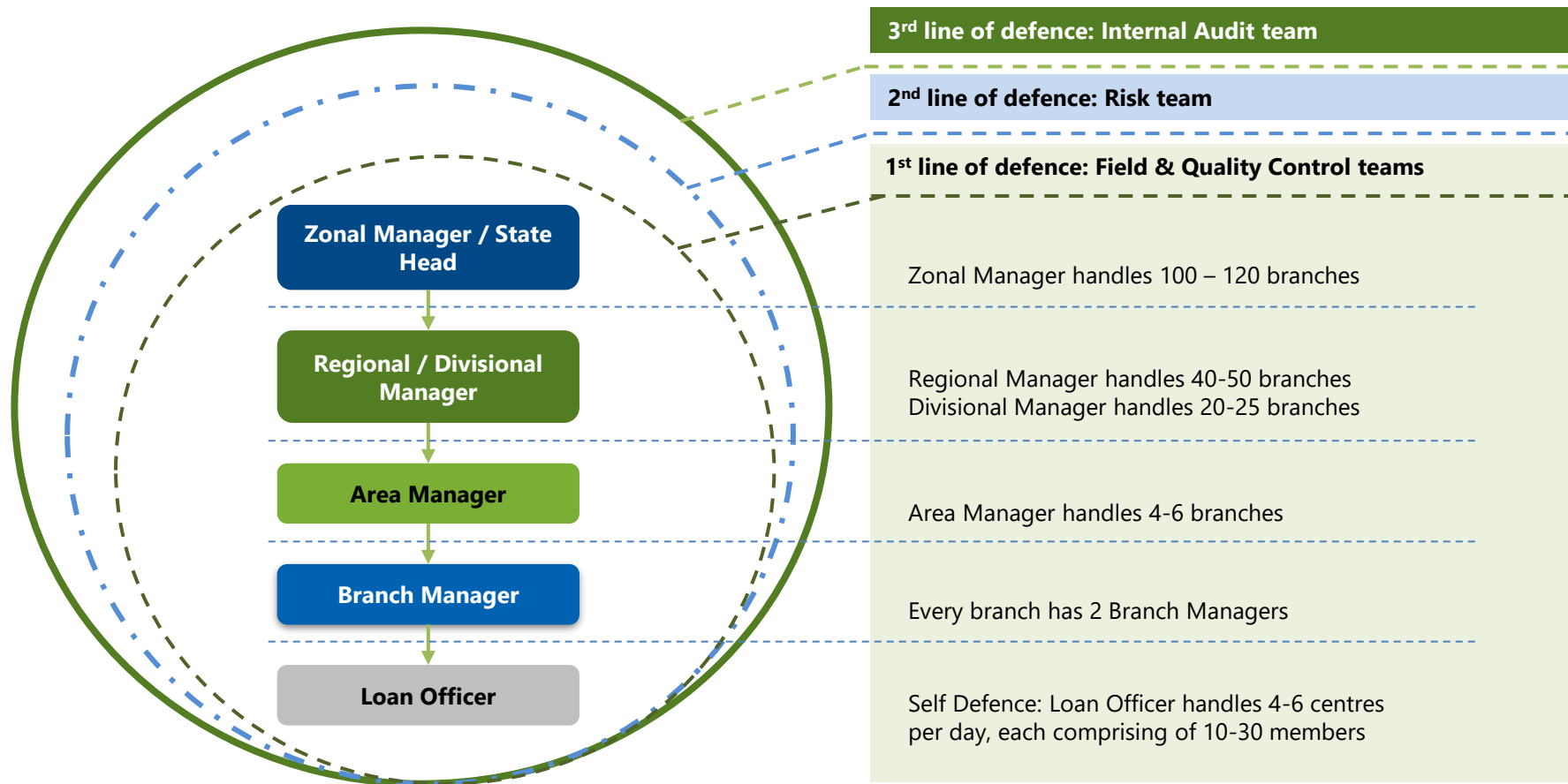
Quality Control (Business Support): 522 – team members

- Fort-nightly branch visits
- Complements internal audit function by early identification of operational risks
- Branch sanitization, fraud investigation, PAR investigation, support new business expansion

Field Risk Control (FRC): 99 – team members

- FRC adds strength to proactive operational risk management
- FRC conducts branch visits on a sample basis, complementing the field operations supervision, quality control and internal audit function

Strong Internal Control Structure: Three Lines Of Defence



Ensures Quick And Seamless Delivery of Need Based Financial Products and Services backed by Robust Technology Infrastructure



High touch-high tech delivery model:

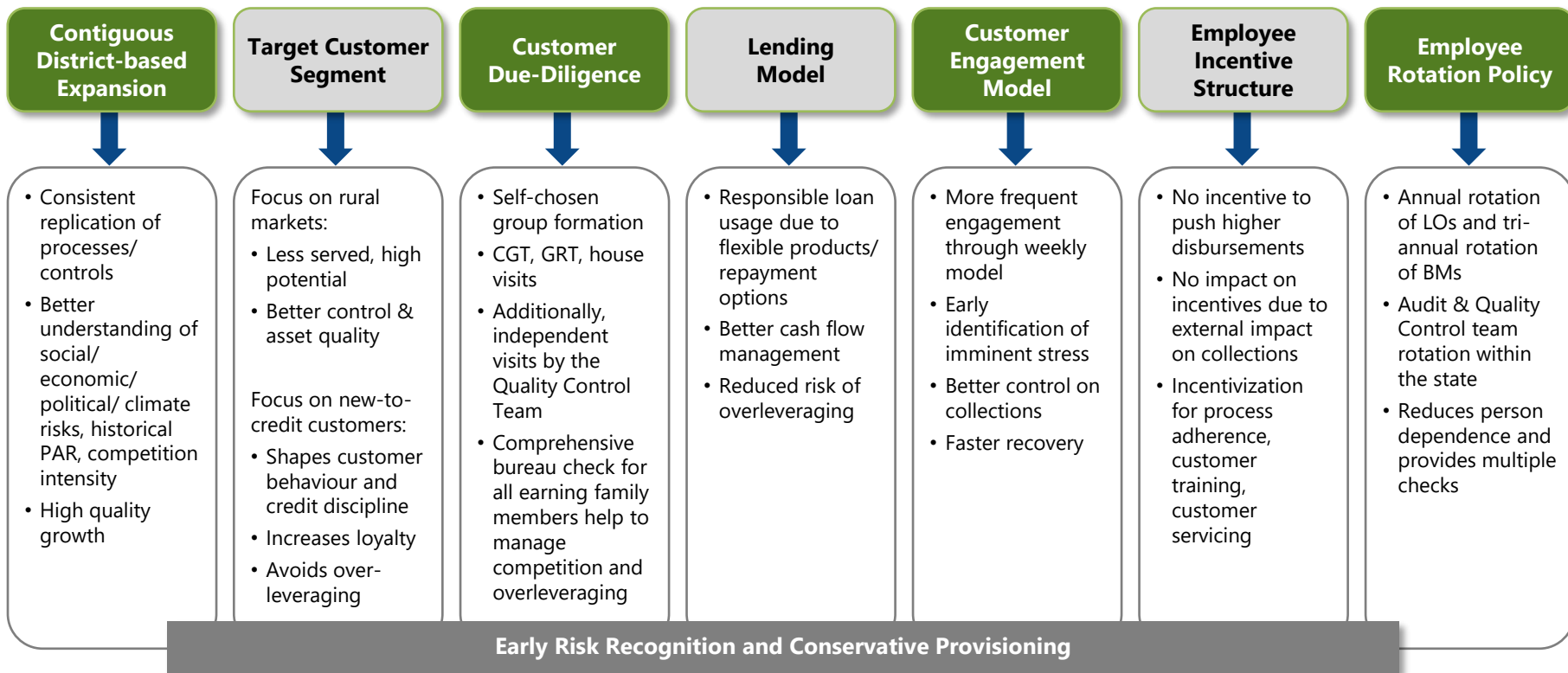
- Digitised all customer touchpoints
- Field staff equipped with handheld tabs for managing Kendra meetings & collections
- Automated/ paperless customer on-boarding, faster KYC, and CB checks
- Lower TAT, same day and on-field loan disbursements
- Geotagging of Kendra locations to optimize field visits
- Cashless disbursement / digital repayment options for customers
- Robust CBS to support innovative product features, and enhanced data analytics for anticipating future trends
- Strong tech-enabled internal audit, risk, and control systems to enable real-time field risk monitoring



Future Upgrades & Investments

- Investment in Enterprise Service Bus and Microservices Architecture will allow us to be more agile and connect seamlessly with external financial and fintech ecosystems
- Enhancement of existing mobility apps including automation of entry through image reading, single platform for all apps
- Extension of workflow capabilities for process automation and more RPA enabled processes for faster processing
- Active exploration of partnerships with fintech players to implement innovative digital solutions
- Investment in zero code platforms and tools leading to faster implementation of new technologies

Microfinance is a Collection Business, hence Risk Management is Integral to Core Strategy and Operating Processes



Strong Parentage & Shareholder Base



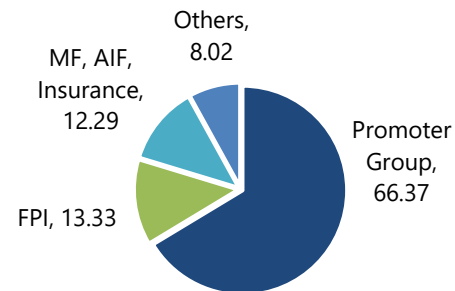
Committed to Micro Finance Business

- CreditAccess India B.V. (CAI) specialises in Micro & Small Enterprises financing
- Widely held shareholding base: 273 shareholders
- Olympus ACF Pte Ltd. 15.5%, Asian Development Bank 8.8%, Asia Impact Invest SA 10.4%, individuals/HNIs/Family Offices 65.4%
- Headquartered in Amsterdam, The Netherlands

Strong Financial Support via Patient Capital

- Invested through multiple rounds of capital funding along with secondary purchases during 2009 to 2017
- Displayed trust in our business model post Demonetisation by infusing INR 550 Cr in FY17
- Provides access to global fundraising opportunities leveraging CAI's network and relationships
- Holds 66.37% in CA Grameen, committed to holding up to the regulatory requirement in future

Shareholding Pattern (%) – September 2025



Top 10 Institutional Investors – September 2025

Ashmore Investment
Axis Mutual Fund
Canara Robeco Mutual Fund
Edelweiss Mutual Fund
HDFC Mutual Fund
Nippon India Mutual Fund
Schroders
Solel Capital Partners
T Rowe Price
Vanguard

1. Portfolio Yield = (Interest on loans – processing fees + Income from securitisation) / Avg. quarterly on-book loans
2. Weighted Avg. COB = (Borrowing cost – finance lease charges) / Daily average borrowings (excl. Financial Liability towards Portfolio Securitized)
3. Marginal COB = (Borrowings availed during the period * interest rate + processing fees and other charges) / Borrowings availed during the period
4. NIM = (NII – processing fees, interest on deposits, income from direct assignment + finance lease charges) / Avg. quarterly on-book loans
5. Cost/Income Ratio = Operating cost / Total Net Income
6. Opex/GLP Ratio = Operating cost / Avg. quarterly GLP
7. ROA = PAT/Avg. Quarterly Total Assets (including direct assignment) (Annualized), ROE = PAT/Avg. Quarterly Total Equity (Annualized)
8. Debt = Debt Securities + Borrowings (other than debt securities) + Subordinated Liabilities + Financial Liability towards Portfolio Securitized
9. GNPA = (Stage III exposure at default) / (Sum of exposure at a default of Stage I + Stage II + Stage III)
10. NNPA = (Stage III exposure at default – Stage III ECL) / (Sum of exposure at a default of Stage I + Stage II + Stage III – Stage III ECL)
11. Provisioning (ECL) = (Stage I ECL + Stage II ECL + Stage III ECL) / (Sum of exposure at a default of Stage I + Stage II + Stage III)



For Further Queries:

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