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CreditAccess Grameen Limited

Q3 & 9M FY26 Investor Presentation

January 2026

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Discussion Summary

- Key Business Highlights
- Asset Quality & Business Overview
- Financial Results Overview
- Liability Strategy
- Investment Rationale

Q3 FY26: Key Business Highlights

Key Operational Metrics	Q3 FY26	YoY%	QoQ%
GLP (INR Cr)	26,566	7.1% / 7.8%*	2.6% / 3.3%*
Borrowers (Lakh)	44.01	-8.4% / -7.6%*	-0.9% / 0.0%*
Disbursements (INR Cr)	5,767	13.4%	8.4%
CE (Excl. Arrears) / (Incl. Arrears) %	95.5% / 95.9%		
GNPA (GL: 60+ dpd, RF: 90+ dpd) %	4.04%		
PAR 90+ %	2.94%		
NNPA (GL: 60+ dpd, RF: 90+ dpd) %	1.36%		
ECL Provisioning %	4.26%		
CRAR %	26.4% (Tier 1: 25.8%)		

* Excluding the impact of INR 181 Cr accelerated write-offs

Key Financial Metrics	Q3 FY26
NII (INR Cr)	977
PPOP / Adjusted PPOP (INR Cr)	680 / 699 [1]
PAT / Adjusted PAT (INR Cr)	252 / 266 [1]
Interest Spread %	11.6%
NIM %	13.9%
ROA % / Adjusted ROA %	3.5% / 3.7% [1]
ROE % / Adjusted ROE %	13.8% / 14.6% [1]
Liquidity Assets: INR 2,397 Cr C&CE (8.4% of total assets)	
Funding Visibility (Sanctions): INR 3,431 Cr (in hand) + INR 5,781 Cr (in pipeline)	

1) Excluding the one-time impact of INR 18 Cr due to the new labour codes

Regained Growth Focus Driven By Asset Quality Normalisation

Improved business momentum:

- ✓ Sequential portfolio growth driven by healthy disbursements (**13.4% YoY**)
- ✓ **2.06 Lakh** new borrowers added, **39%** being **new-to-credit**
- ✓ Retail Finance (RF) GLP share up QoQ to **14.1**% from 11.1%
- ✓ **Monthly PAR 15+ accretion of 0.18%** in Dec-25 vs. 0.47% in Sep-25

Alignment with MFI guardrails & deleveraging largely played out:

- ✓ GLP % of borrowers (**> 3 lenders**): **4.9%** (Dec-25) vs. 25.3% (Aug-24)
- ✓ GLP % of borrowers (**> INR 2 Lakh**) unsecured indebtedness: **7.8%** (Dec-25) vs. 19.1% (Aug-24)
- ✓ GLP % of unique borrowers at **43.4%** in Dec-25 vs. 26.6% (Aug-24)

Operating profitability gaining strength:

- ✓ Healthier NII driven by portfolio growth, improving yields (lower interest reversals) and reducing cost of borrowing
- ✓ Sequential improvement in PPOP

Consistent reduction in quarterly credit cost:

- ✓ Lower new PAR accretion and completion of accelerated write-off journey
- ✓ Credit Cost trend (Q1: INR 572 Cr → Q2: INR 526 Cr → **Q3: 343 Cr**)
- ✓ Write-offs trend (Q1: INR 693 Cr → Q2: INR 683 Cr → **Q3: 259 Cr**)

Robust Business Outlook & Improving Return Ratios Underpinned By
1) Strong Business Momentum, 2) Normalised Asset Quality Trend, 3) Improved Operating Profits, & 4) Strong Balance Sheet

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Lower New PAR Accretion Trend Indicating Asset Quality Normalisation

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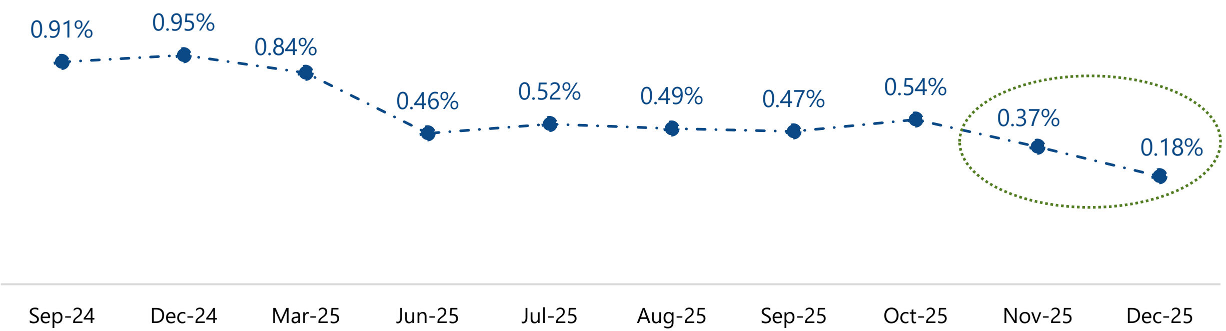
Overall Monthly Net PAR 15+ Accretion/AUM Rate

Strong pull-back in new PAR accretion since Nov-25

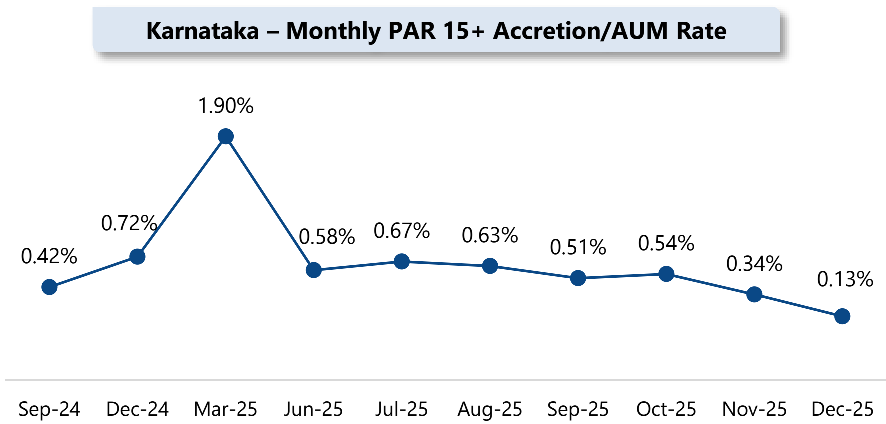


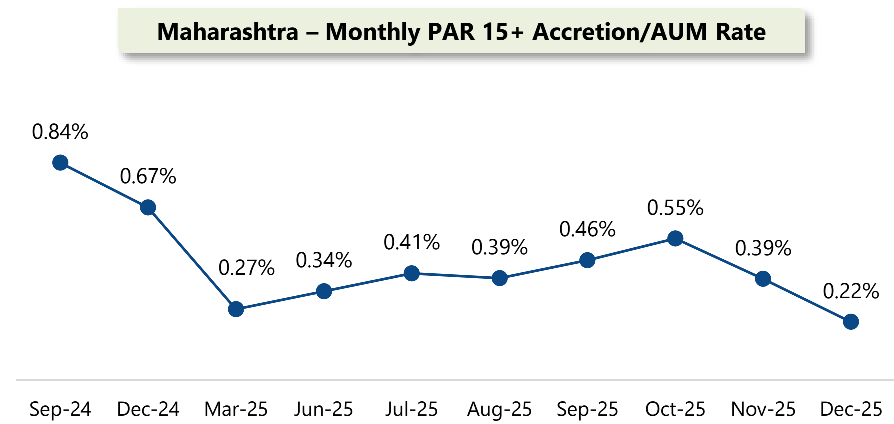
Continuous Reduction in Credit Cost

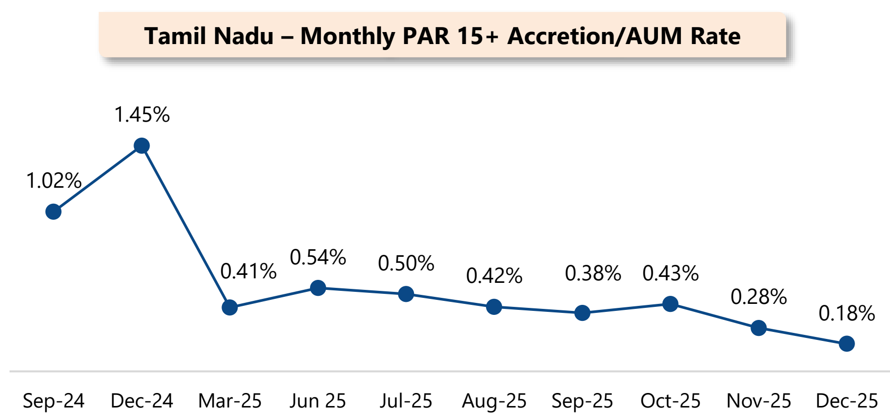
Credit Cost - Breakup (INR Cr)	Q4 FY25	Q1 FY26	Q2 FY26	Q3 FY26
Due to New PAR Accretion (A)	419.9	350.5	314.0	258.9
Due to Write-offs (B)	162.9	221.4	211.7	83.7
Credit Cost (A + B)	**582.9**	**571.9**	**525.7**	**342.6**

Includes INR 37 Cr additional impact due to increase in ECL provisioning rates

PAR 15+ Accretion Trend Improvement Across Operating Geographies (1/2)

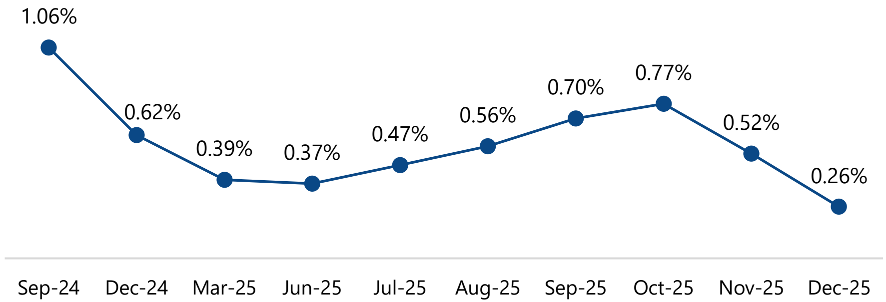




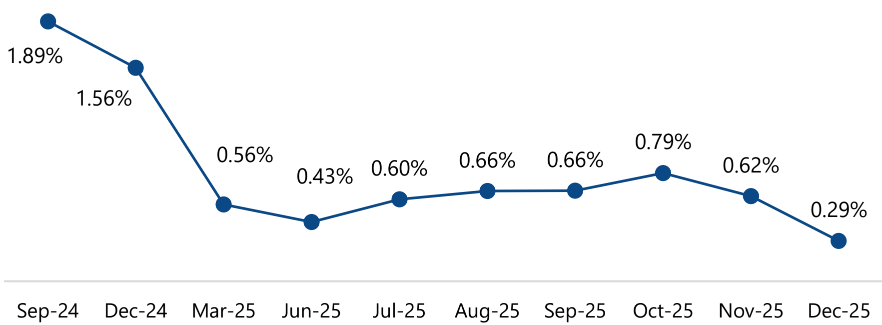


PAR 15+ Accretion Trend Improvement Across Operating Geographies (2/2)

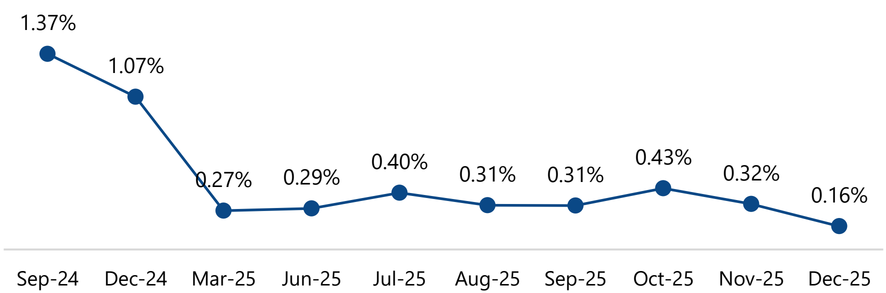
Madhya Pradesh – Monthly PAR 15+ Accretion/AUM Rate



Bihar & UP – Monthly PAR 15+ Accretion/AUM Rate

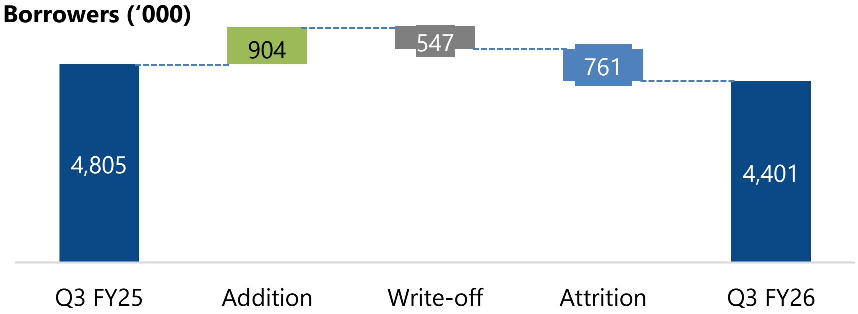


Other States – Monthly PAR 15+ Accretion/AUM Rate

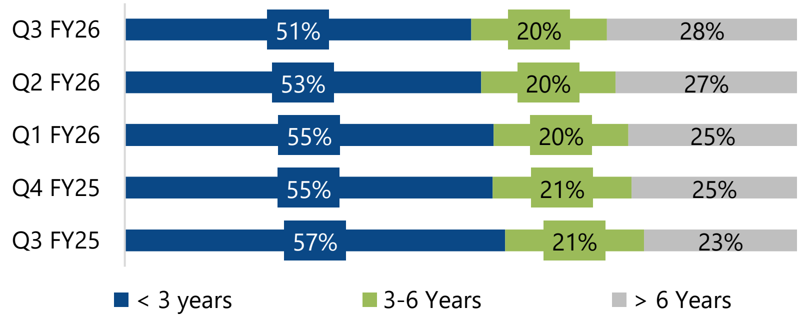


Continued Borrower Additions & High Retention Rates

Continued Borrower Addition



High Borrower Vintage



New Borrower Addition over past 12 Months	Total	% Share
Karnataka	1,36,386	15.1%
Maharashtra	1,56,568	17.3%
Tamil Nadu	1,42,095	15.7%
Other States	**4,69,271**	**51.9%**
Total	**9,04,320**	**100.0%**

GLP / Borrower Vintage-wise (Group Loans)	Q3 FY25	Q4 FY25	Q1 FY26	Q2 FY26	Q3 FY26
< 3 Years	38,313	40,813	43,134	44,330	46,239
3-6 Years	59,272	61,661	61,320	60,575	60,370
> 6 Years	70,786	74,179	74,688	76,028	77,445
Total	**49,807**	**53,043**	**54,511**	**55,475**	**57,087**

Alignment With MFI guardrails Along With Consistent Deleveraging Trend

Key Highlights:

Dec-25 / Sep-25 / Aug-24

Unique Borrowers:

GLP %: **43.4% /** 41.3% / 26.6%

Borrowers %: **39.3% /** 37.0% / 26.3%

PAR 15+: **2.6% /** 2.7% / 1.9%

Borrowers with > 3 lenders:

GLP %: **4.9% /** 6.9% / 25.3%

Borrowers %: **8.4% /** 11.4% / 28.6%

PAR 15+: **20.4% /** 19.5% / 9.1%

Borrowers with > INR 2 Lakh unsecured indebtedness:

GLP %: **7.8% /** 7.2% / 19.1%

Borrowers %: **7.2% /** 6.6% / 16.7%

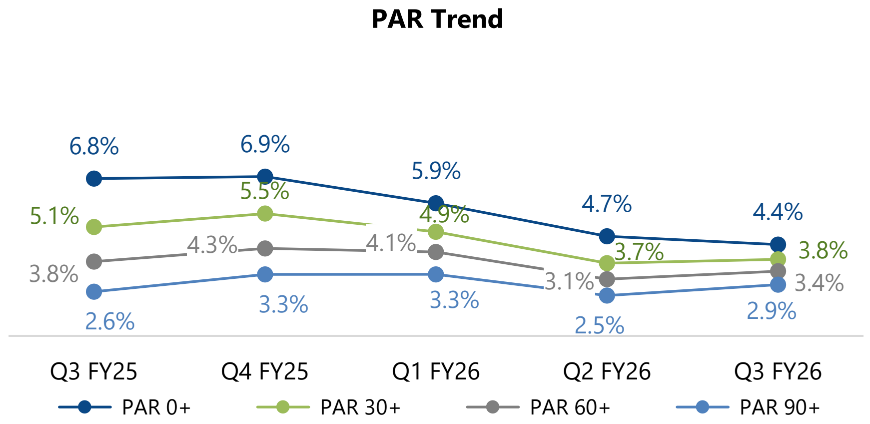
PAR 15+: **6.9%** / 9.7% / 5.7%

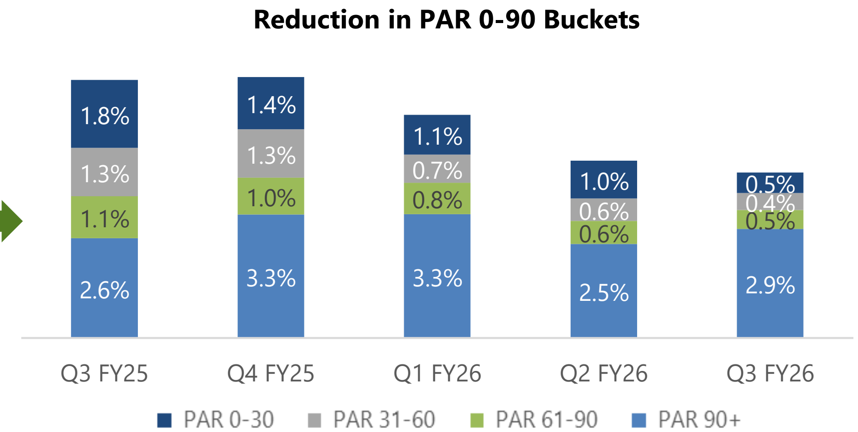
Over past 6 quarters, Alignment with MFI Guardrails have resulted in

1) Tighter credit underwriting, 2) Improved customer sourcing, 3) Consistent borrower deleveraging, and 4) Stabilising asset quality trend

Source: CRIF Highmark. The data is as of 15th December 2025

Reduction In PAR Buckets Led By Lower New PAR Accretion





		Sep-25		Dec-25	
Top 5 States	**% GLP**	**PAR 0-90**	**PAR 90+**	**PAR 0-90**	**PAR 90+**
Karnataka	30.1%	2.9%	3.9%	1.6%	4.0%
Maharashtra	22.0%	1.7%	1.3%	1.2%	2.1%
Tamil Nadu	18.1%	1.8%	2.4%	1.2%	2.8%
Madhya Pradesh	8.4%	2.3%	1.6%	1.8%	2.7%
Bihar	4.6%	3.2%	3.6%	2.4%	4.2%
Others	16.8%	1.7%	1.8%	1.2%	2.2%
Total	**100.0%**	**2.2%**	**2.5%**	**1.5%**	**2.9%**

- ✓ **Asset quality normalization** across geographies, with **X-Bucket CE of 99.71% in Dec-25**
- ✓ **Karnataka emerges as one of the best performing states,** marking a return to its earlier asset quality trends
- ✓ **PAR buckets 0-30, 30-60, and 60-90 have improved on a sequential basis led by lower new PAR accretion**; while PAR 90+ witnessed forward flows in Q3 FY26
- ✓ Employee attrition moderated to 30.2% in 9M FY26 Vs 35.2% in 9M FY25
- ✓ Retail finance demonstrating strong growth supported by graduation of high-vintage borrowers with superior asset quality
- ✓ Sustained lower PAR accretion trend witnessed in Jan-26

Early Risk Recognition & Conservative Provisioning

Q3 FY26 (INR Cr) Asset Classification (dpd)		Consolidated EAD	EAD%	ECL%
Stage 1	0 – 15 (GL), 0 – 30 (RF)	24,935.8	95.3%	1.22%
Stage 2	16 – 60 (GL), 31 – 90 (RF)	165.4	0.6%	60.2%
Stage 3	60+ (GL), 90+ (RF)	1,058.1	4.1%	67.2%
Total		**26.159.3**	**100.0%**	**4.26%**

EAD: Exposure at default = on-balance sheet loan principal + interest

ECL Provisioning Rates	Q4 FY25	Q1 FY26	Q2 FY26	Q3 FY26
Stage 1	1.07%	1.09%	1.12%	1.22%
Stage 2	52.8%	55.1%	58.2%	60.2%
Stage 3	64.8%	63.2%	66.3%	67.2%
Total	**5.07%**	**4.62%**	**4.06%**	**4.26%**

- The Company continued to hold ~132 bps (INR 335 Cr) higher provisions over PAR 90+ and ~280 bps (INR 733 Cr) higher provisions compared to IRAC prudential norms
- The total write-offs of INR 258.9 Cr in Q3 FY26, included INR 181.5 Cr of accelerated write-off, which resulted in an additional credit cost of INR 58.7 Cr
- The restructured book as of Dec-25 was INR 192.0 Cr, 0.7% of the portfolio

Credit Cost (INR Cr)	Q4 FY25	Q1 FY26	Q2 FY26	Q3 FY26
Opening ECL - (A)	1,244.0	1,308.6	1,188.0	1,030.8
Additions (B) - Provisions as per ECL	**419.9**	**350.5**	**314.0**	**258.9** [1]
Reversals (on account of write-off) (C)	355.3	471.1	471.2	175.2
Closing ECL (D = A+B-C)	1,308.6	1,188.0	1,030.8	1,114.5
Write-off (E)	518.2	692.5	682.9	258.9
Write-Off Impact (F = E - C)	**162.9**	**221.4**	**211.7**	**83.7**
Credit Cost (G = B+F)	**582.9**	**571.9**	**525.7**	**342.6**
Credit Cost % (non-annualised)	**2.33%**	**2.23%**	**2.07%**	**1.34%** [2]
Additional Credit Cost due to Accelerated Write-off	150.7	192.8	172.0	58.7
Additional Credit Cost % due to Accelerated Write-off (non-annualised)	0.60%	0.75%	0.68%	0.23%
Bad-Debt Recovery (G)	8.4	8.3	16.4	12.5

1) Includes INR 37 Cr additional impact due to increase in ECL provisioning rates

2) Excluding the impact of increased ECL provisioning rates and accelerated write-off, credit cost (non-annualised) stood at 0.96% in Q3 FY26

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Q3 FY26: Key Performance Highlights

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GLP **INR 26,566 Cr** **(7.1% YoY)**	**Disbursements** **INR 5,767 Cr** **(13.4% YoY)**	**NIM** **13.9%** **Wgtd. Avg. COB** **9.4%**	**C/I Ratio** **34.1% / 32.3% [1]** **Opex/GLP Ratio** **5.4% / 5.1% [1]**	**PPOP** **INR 680 Cr** **(9.2% YoY)** **INR 699 Cr [1]**
PAT **INR 252 Cr** **(153.3% YoY)** **INR 266 Cr [1]**	**ROA** **3.5% / 3.7% [1]** **ROE** **13.8% / 14.6% [1]**	**CRAR Total** **26.4%** **CRAR Tier 1** **25.8%**	**Total Equity** **INR 7,440 Cr** **D/E Ratio** **2.8**	**GNPA*: 4.04%** **NNPA*: 1.36%** **PAR 90+: 2.94%**
Collection Efficiency (Excl. Arrears) **95.5%**	**Provisioning:** **4.26%** **Write-off** **INR 259 Cr**	**Branches** **2,222** **(+7.9% YoY)** **15 New Branches Opened**	**Employees** **21,701** **(+12.2% YoY)**	**Active Borrowers** **44.01 Lakh*** **(-8.4% YoY)**

* GNPA & NNPA recognition policy (GL: 60+ dpd, RF: 90+ dpd)

1) Excluding the one-time impact of INR 18 Cr due to the new labour codes

* 9.04 lakh new borrower addition, offset by 5.46 lakh borrowers written-off

9M FY26: Key Performance Highlights

GLP INR 26,566 Cr (7.1% YoY)	Disbursements INR 16,547 Cr (22.0% YoY)	NIM 13.3% Wgtd. Avg. COB 9.6%	C/I Ratio 33.3% / 32.7% [1] Opex/GLP Ratio 5.2% / 5.1% [1]	PPOP INR 2,028 Cr (1.2% YoY)
PAT INR 438 Cr (-9.5% YoY)	ROA 2.1% ROE 8.2%	CRAR Total 26.4% CRAR Tier 1 25.8%	Total Equity INR 7,440 Cr D/E Ratio 2.8	GNPA*: 4.04% NNPA*: 1.36% PAR 90+: 2.94%
Collection Efficiency (Excl. Arrears) 94.4%	Provisioning: 4.26% Write-off INR 1,634 Cr	Branches 2,222 (+7.9% YoY) 165 New Branches Opened	Employees 21,701 (+12.2% YoY)	Active Borrowers 44.01 Lakh (-8.4% YoY)

* GNPA & NNPA recognition policy (GL: 60+ dpd, RF: 90+ dpd)

1) Excluding the one-time impact of INR 18 Cr due to the new labour codes

Q3 & 9M FY26: P&L Statement

Profit & Loss Statement (INR Cr)	Q3 FY26	Q3 FY25	YoY%	Q2 FY26	QoQ%	9M FY26	9M FY25	YoY%	FY25
Interest Income	1,435.0	1,337.6	7.3%	1,414.1	1.5%	4,237.2	4,192.5	1.1%	5,546.8
- Interest on Loans [1]	1,420.0	1,306.9	8.7%	1,396.6	1.7%	4,184.7	4,114.4	1.7%	5,437.6
- Interest on Deposits with Banks and FIs	15.0	30.8	-51.2%	17.5	-14.2%	52.6	78.1	-32.7%	109.2
Income from Direct Assignment	1.3	-1.1	220.2%	41.3	-96.8%	73.6	23.9	208.2%	23.5
Finance Cost on Borrowings	459.3	474.9	-3.3%	479.5	-4.2%	1,421.0	1,469.8	-3.3%	1,947.6
Net Interest Income	**976.9**	**861.7**	**13.4%**	**975.9**	**0.1%**	**2,889.9**	**2,746,6**	**5.2%**	**3,622.7**
Non-interest Income & Other Income [2]	55.0	45.4	21.2%	53.5	2.8%	153.1	132.0	15.9%	185.9
Total Net Income	**1,032.0**	**907.1**	**13.8%**	**1,029.5**	**0.2%**	**3,042.9**	**2,878.7**	**5.7%**	**3,808.6**
Employee Expenses	226.9	178.4	27.2%	219.3	3.4%	667.4	555.0	20.2%	730.4
Other Expenses	108.2	90.2	20.0%	99.6	8.7%	299.9	272.2	10.2%	377.6
Depreciation, Amortisation & Impairment	16.4	15.5	5.5%	15.8	3.7%	47.4	47.1	0.7%	62.2
Pre-Provision Operating Profit	**680.5**	**622.9**	**9.2%**	**694.8**	**-2.1%**	**2,028.3**	**2.004.4**	**1.2%**	**2,638.4**
Impairment of Financial Instruments	342.6	751.9	-54.4%	525.7	-34.8%	1,440.1	1,346,6	6.9%	1,929.5
Profit Before Tax	**337.9**	**-128.9**	**162.1%**	**169.2**	**99.8%**	**588.2**	**657.8**	**-10.6%**	**708.9**
Total Tax Expense	85.8	-29.4	191.9%	43.3	98.0%	150.1	173.6	-13.5%	177.5
Profit After Tax	**252.1**	**-99.5**	**153.3%**	**125.8**	**100.4%**	**438.1**	**484.2**	**-9.5%**	**531.4**
Key Ratios	**Q3 FY26**	**Q3 FY25**		**Q2 FY26**		**9M FY26**	**9M FY25**		**FY25**
Portfolio Yield	21.0%	20.2%		20.7%		20.6%	20.8%		20.6%
Cost of Borrowings	9.4%	9.8%		9.6%		9.6%	9.8%		9.8%
Interest Spread	11.6%	10.4%		11.1%		11.0%	11.0%		10.8%
NIM	13.9%	12.5%		13.3%		13.3%	13.0%		12.9%
Cost/Income Ratio	34.1% / 32.3% [3]	31.3%		32.5%		33.3% / 32.7% [3]	30.4%		30.7%
Opex/GLP Ratio	5.4% / 5.1% [3]	4.6%		5.2%		5.2% / 5.1% [3]	4.5%		4.5%

1) Interest income (on Stage 3 portfolio) de-recognized was INR 53.7 Cr in Q3 FY26 (Q2 FY26: INR 76.9 Cr) and INR 218.8 Cr in 9M FY26 (vs. 9M FY25: INR 129.0 Cr)
2) Bad debt recovery was INR 12.5 Cr in Q3 FY26 (vs. Q2 FY26: INR 16.4 Cr) and INR 37.1 Cr in 9M FY26 (vs. 9M FY25: INR 20.6 Cr)
3) Excluding the one-time impact of INR 18 Cr due to the new labour codes

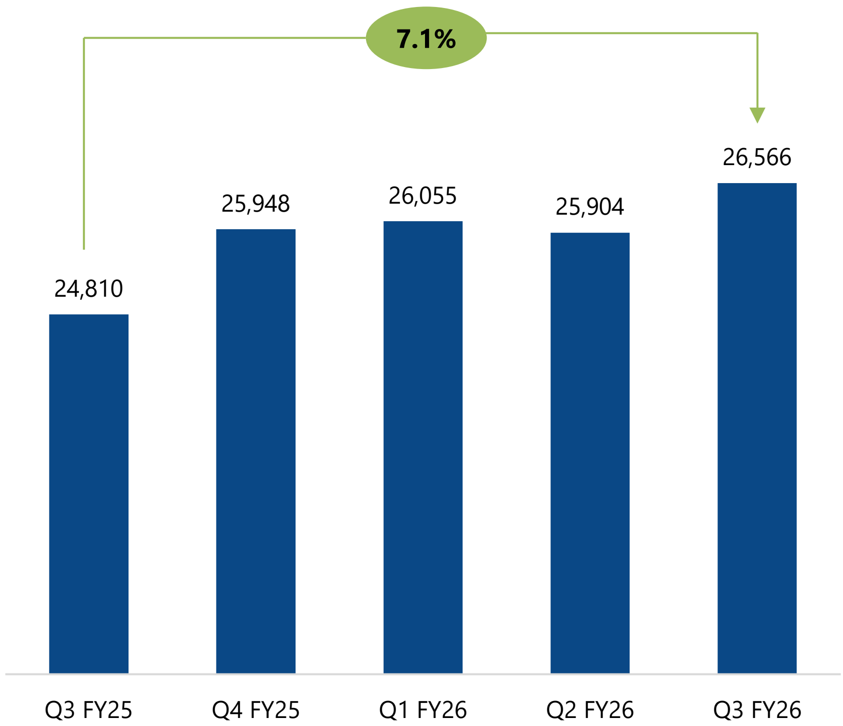
Q3 & 9M FY26: Balance Sheet

Balance Sheet (INR Cr)	Q3 FY26	Q3 FY25	YoY%	Q2 FY26	QoQ%	9M FY26	9M FY25	FY25
Cash & Other Bank Balances	1,112.8	1,832.6	-39.3%	937.5	18.7%	1,112.8	1,832.6	1,443.0
Investments	1,284.6	1,389.7	-7.6%	1,238.0	3.8%	1,284.6	1,389.7	893.0
Loans - (Net of Impairment Loss Allowance)	24,819.8	23,070.5	7.6%	24,116.4	2.9%	24,819.8	23,070.5	24,274.4
Property, Plant and Equipment	44.3	45.4	-2.5%	43.7	1.3%	44.3	45.4	43.6
Intangible Assets	86.2	104.5	-17.5%	90.5	-4.8%	86.2	104.5	100.7
Right to Use Assets	87.6	92.7	-5.5%	75.5	16.1%	87.6	92.7	87.1
Other Financial & Non-Financial Assets	782.5	585.0	33.8%	801.8	-2.4%	782.5	585.0	585.0
Goodwill	375.7	375.7	0.0%	375.7	0.0%	375.7	375.7	375.7
Total Assets	**28,593.5**	**27,495.9**	**4.0%**	**27,679.0**	**3.3%**	**28,593.5**	**27,495.9**	**27,802.5**
Debt Securities	905.2	15,86.7	-42.9%	1,187.8	-23.8%	905.2	15,86.7	1,541.7
Borrowings (other than debt securities)	19,776.2	18,502.8	6.9%	18,890.1	4.7%	19,776.2	18,502.8	18,878.7
Subordinated Liabilities	0.0	25.3	n.m.	25.3	n.m.	0.0	25.3	25.3
Lease Liabilities	109.0	112.8	-3.4%	96.4	13.0%	109.0	112.8	107.7
Other Financial & Non-financial Liabilities	363.6	361.7	0.5%	315.1	15.4%	363.6	361.7	293.0
Total Equity	**7,439.5**	**6,906.6**	**7.7%**	**7,164.4**	**3.8%**	**7,439.5**	**6,906.6**	**6,956.0**
Total Liabilities and Equity	**28,593.5**	**27,495.9**	**4.0%**	**27.679.0**	**3.3%**	**28,593.5**	**27,495.9**	**27,802.5**
Key Ratios	**Q3 FY26**	**Q3 FY25**		**Q2 FY26**		**9M FY26**	**9M FY25**	**FY25**
ROA	3.5% / 3.7% [1]	-1.4%		1.8%		2.1%	2.3%	1.9%
D/E	2.8	2.9		2.9		2.8	2.9	2.9
ROE	13.8% / 14.6% [1]	-5.7%		7.1%		8.2%	9.4%	7.7%
GNPA (GL: 60+ dpd, RF: 90+ dpd)	4.04%	3.99%		3.65%		4.04%	3.99%	4.76%
Provisioning	4.26%	5.07%		4.06%		4.26%	5.07%	5.07%

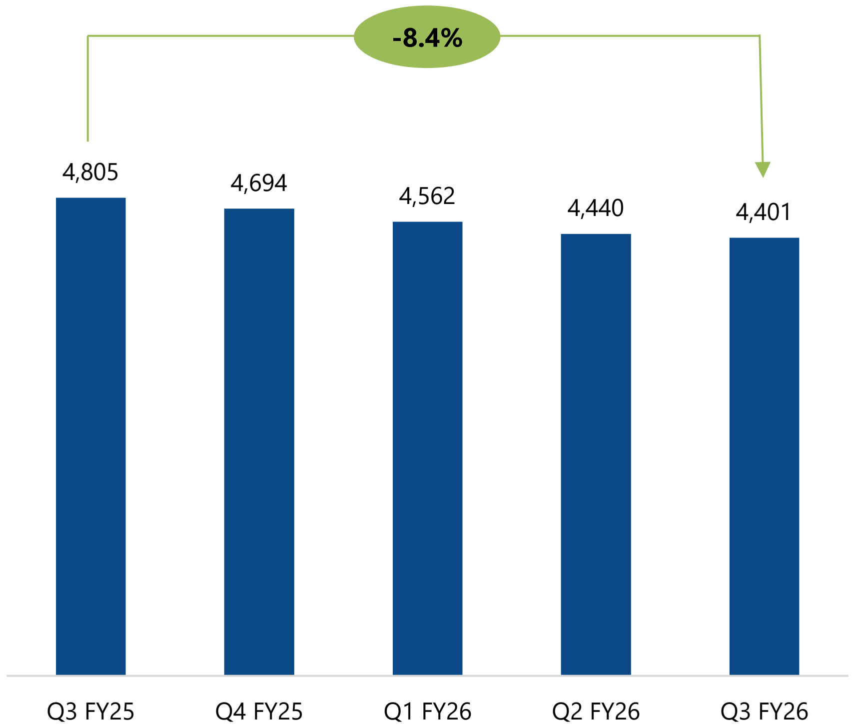
1) Excluding the one-time impact of INR 18 Cr due to the new labour codes

Continued Business Traction with Rural Focus

Gross Loan Portfolio (INR Cr)

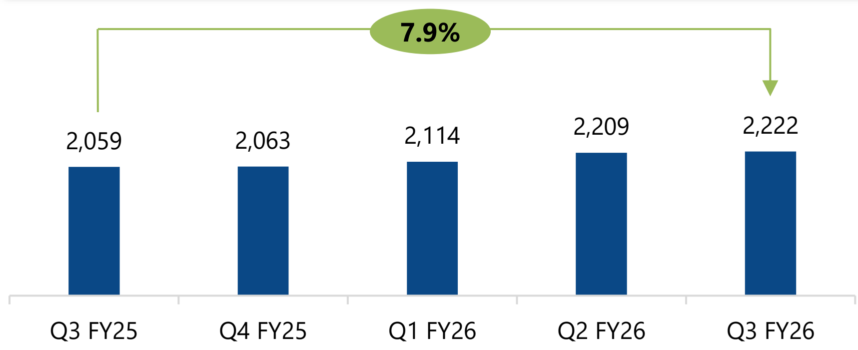


Borrowers ('000)

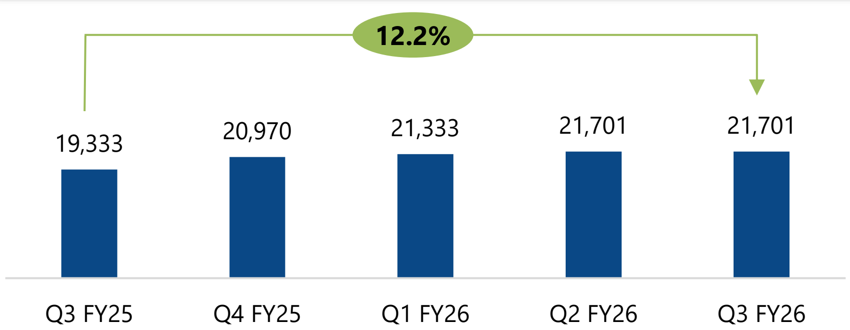


Consistent Growth in Infrastructure

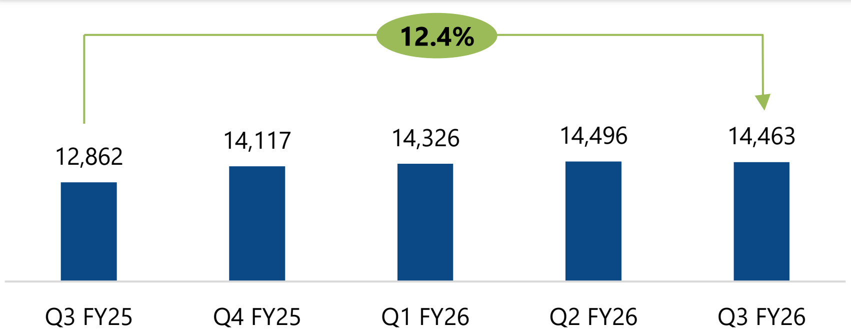
Branches



Employees

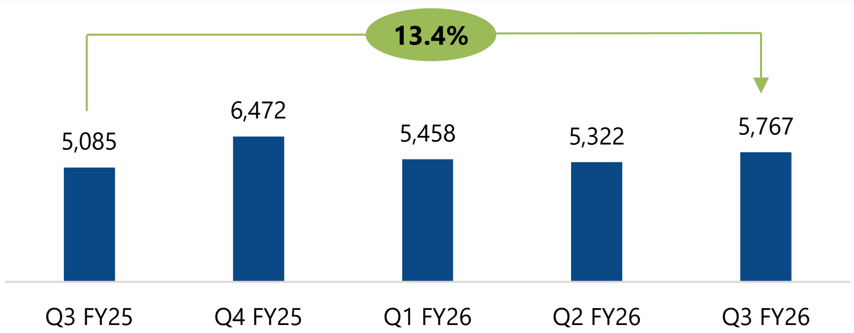


Loan Officers

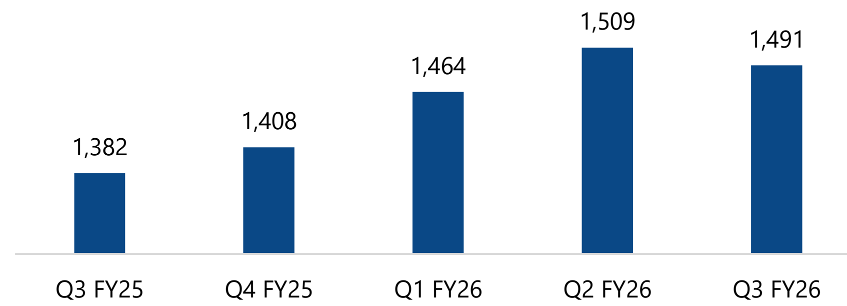


Robust Quarterly Performance Trend (1/3)

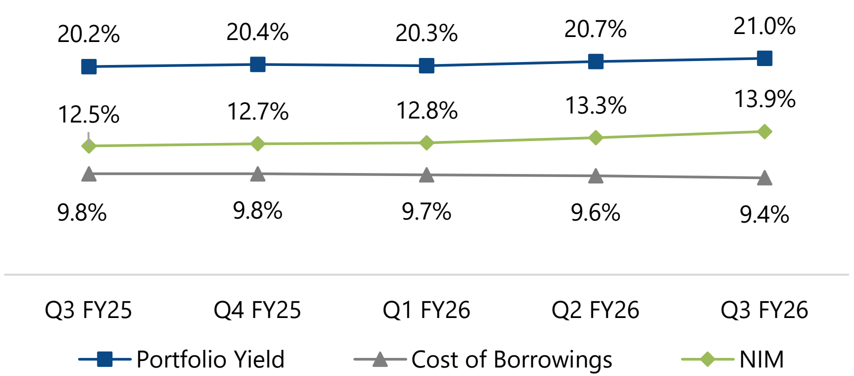
Disbursements (INR Cr)



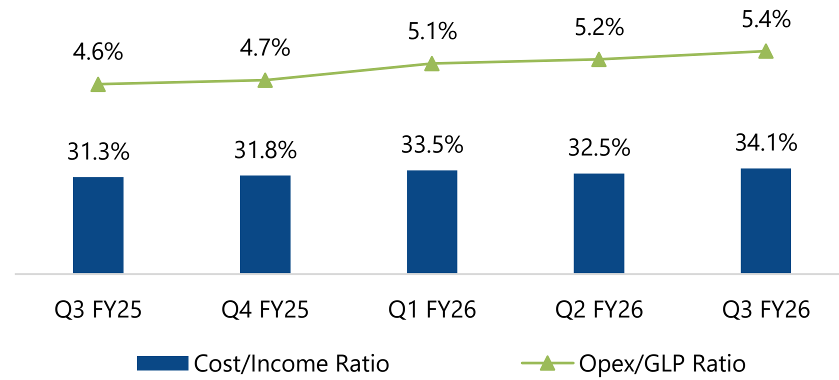
Total Income (INR Cr)



Margin Analysis (%)

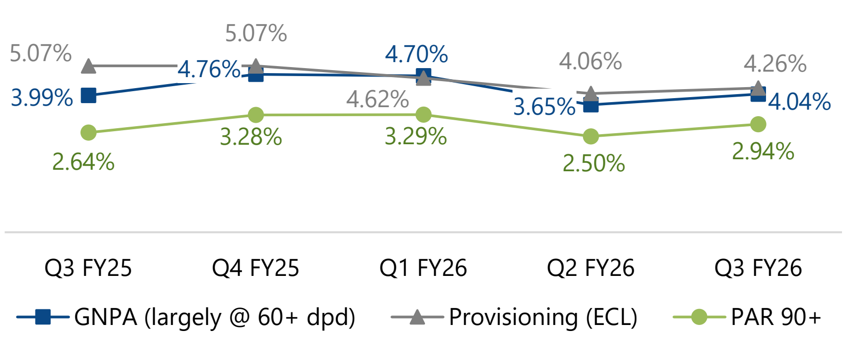


Operating Efficiency (%)

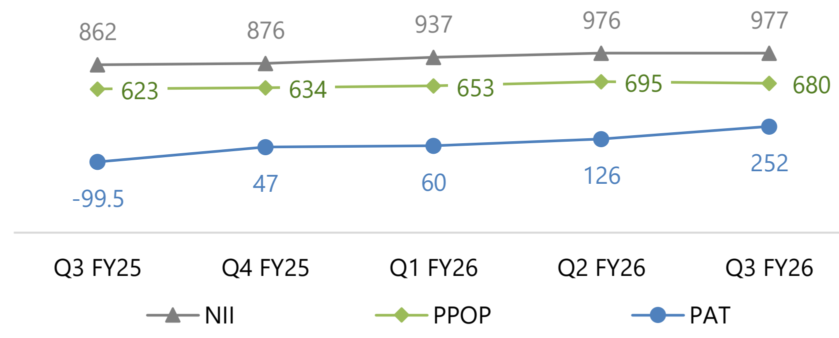


Robust Quarterly Performance Trend (2/3)

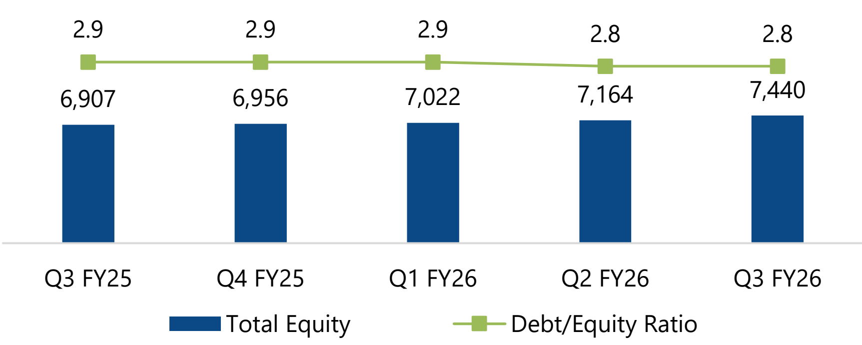
Asset Quality (%)



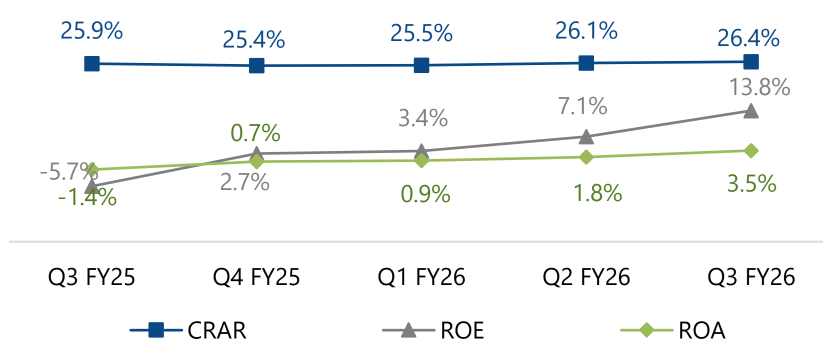
NII, PPOP, PAT (INR Cr)



Total Equity (INR Cr) & Debt/Equity Ratio

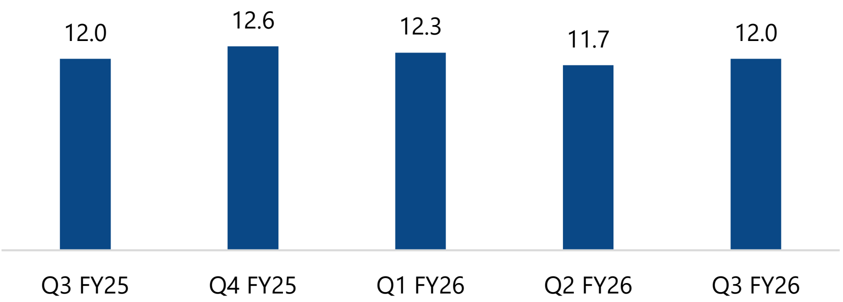


Return Ratios & Capital Adequacy (%)

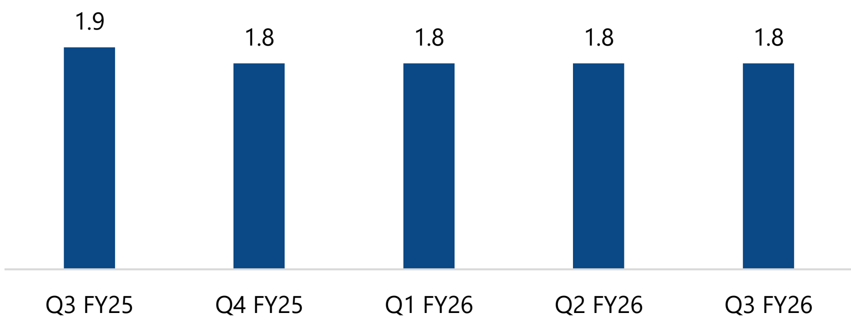


Robust Quarterly Performance Trend (3/3)

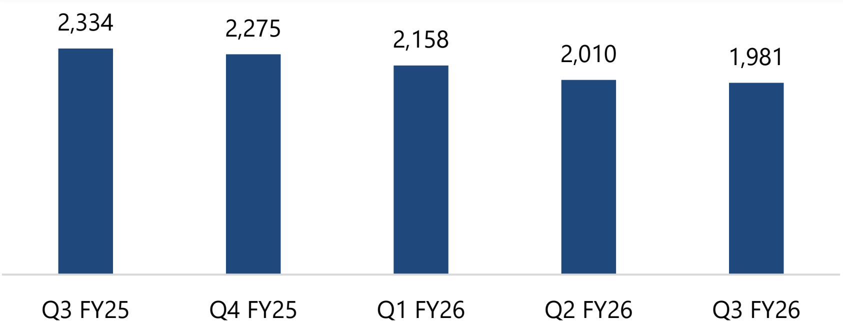
GLP / Branch (INR Cr)



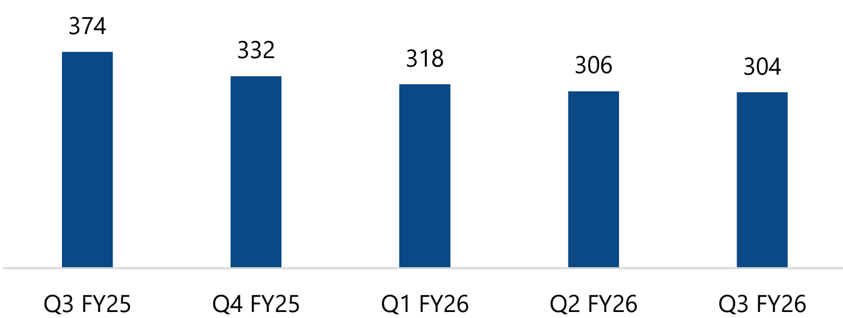
GLP / Loan Officer (INR Cr)



Borrowers / Branch



Borrowers / Loan Officer



Product Range To Meet Diverse Customer Needs

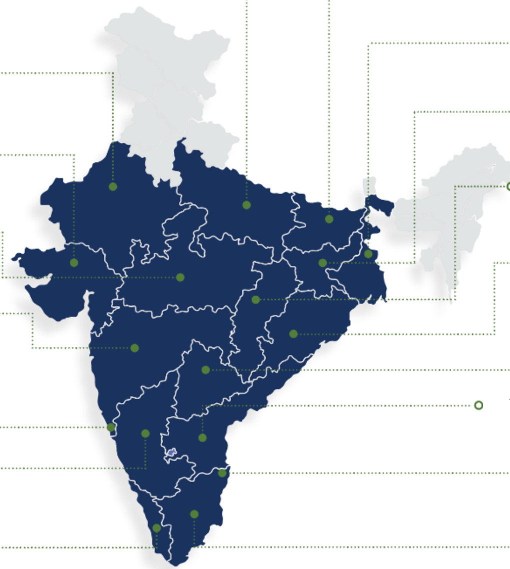
GLP - Product Mix	Q3 FY25 (INR Cr)	Q3 FY25 % of Total	Q4 FY25 (INR Cr)	Q4 FY25 % of Total	Q1 FY26 (INR Cr)	Q1 FY26 % of Total	Q2 FY26 (INR Cr)	Q2 FY26 % of Total	Q3 FY26 (INR Cr)	Q3 FY26 % of Total
IGL	22,227	89%	23,237	90%	23,114	89%	22,079	85%	21,837	82%
Family Welfare	141	1%	71	0%	261	1%	238	1%	157	1%
Home Improvement	1,197	5%	1,097	4%	896	3%	716	3%	824	3%
Emergency	0.3	0%	0.2	0%	0.0	0%	2	0%	8	0%
Retail Finance	1,245	5%	1,543	6%	1,784	7%	2,869	11%	3,741	14%
Total	**24,810**	**100%**	**25,948**	**100%**	**26,055**	**100%**	**25,904**	**100%**	**26,566**	**100%**

GLP – Avg. O/S Per Loan (INR '000)	Q3 FY25	Q4 FY25	Q1 FY26	Q2 FY26	Q3 FY26
IGL	33.7	36.8	37.7	38.0	38.6
Family Welfare	7.2	4.6	14.4	13.9	9.7
Home Improvement	10.8	10.7	9.9	9.3	11.1
Emergency	0.6	0.4	0.5	1.8	1.3
Retail Finance	161.6	159.6	154.8	91.7	75.6
Total	**31.1**	**34.1**	**35.5**	**36.6**	**37.3**

GLP – Avg. O/S Per Borrower (INR '000)	Q3 FY25	Q4 FY25	Q1 FY26	Q2 FY26	Q3 FY26
Group Lending	49.8	53.0	54.5	55.5	57.1
Retail Finance	168.5	166.4	162.6	99.6	92.9
Total	**51.6**	**55.3**	**57.1**	**58.3**	**60.4**

Our Network & Presence

Our Presence as on Dec-25
16 States & 1 UT
450 Districts
2,222 Branches



Exposure of Districts – Q3 FY26 (% of GLP)	Districts	% of Total Districts
< 0.5%	391	86.9%
0.5% - 1%	37	8.2%
1% - 2%	19	4.2%
2% - 4%	3	0.7%
> 4%	0	0.0%
Total	**450**	**100.0%**

Q3 FY26 – Top Districts	% of GLP
Top 1	2.5%
Top 3	7.0%
Top 5	10.6%
Top 10	17.9%
Others	82.1%

Branch Network	Q3 FY26	% Share	Q3 FY25	% Share
Karnataka	380	17.1%	362	17.6%
Maharashtra	342	15.4%	312	15.2%
Tamil Nadu	388	17.5%	386	18.7%
Madhya Pradesh	184	8.3%	161	7.8%
Bihar	158	7.1%	158	7.7%
Other States & UT	770	34.7%	680	33.0%
Total	**2,222**	**100.0%**	**2,031**	**100.0%**

Borrowers ('000)	Q3 FY26	% Share	Q3 FY25	% Share
Karnataka	1,039	23.6%	1,198	24.9%
Maharashtra	915	20.8%	951	19.8%
Tamil Nadu	769	17.5%	924	19.2%
Madhya Pradesh	390	8.9%	372	7.7%
Bihar	282	6.4%	333	6.9%
Other States & UT	1,007	22.9%	1,027	21.4%
Total	**4,401**	**100.0%**	**4,805**	**100.0%**

GLP (INR Cr)	Q3 FY26	% Share	Q3 FY25	% Share
Karnataka*	7,989	30.1%	7,927	31.4%
Maharashtra	5,851	22.0%	5,144	20.8%
Tamil Nadu	4,801	18.1%	4,829	20.0%
Madhya Pradesh	2,225	8.4%	1,811	6.8%
Bihar	1,227	4.6%	1,328	5.6%
Other States & UT	4,473	16.8%	3,771	15.4%
Total	**26,566**	**100.0%**	**24,810**	**100.0%**

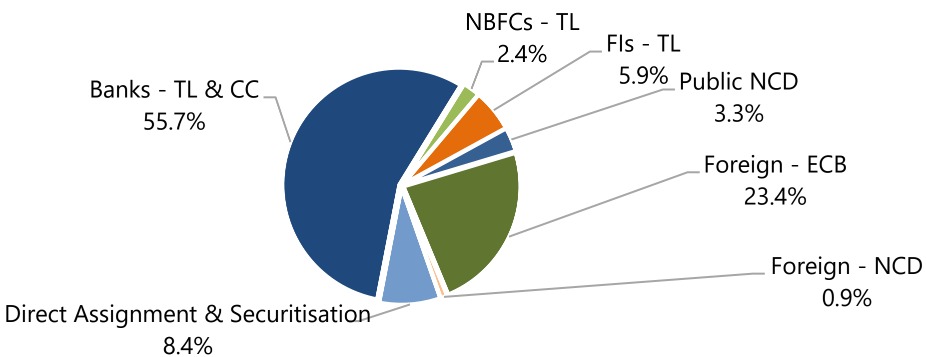
* Karnataka Share in GL Portfolio = 26.5%

Discussion Summary

- Key Business Highlights
- Asset Quality & Business Overview
- Financial Results Overview
- **Liability Strategy**
- Investment Rationale

Progressing Well on Liability Strategy

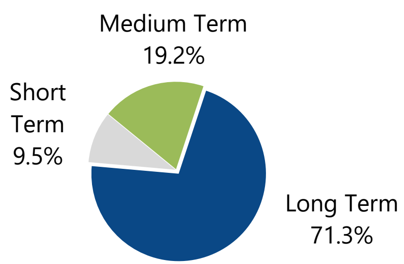
Diversified Liability Mix - Institution / Instrument Wise (%)



Note: O/S Direct Assignment (Sold Portion) - INR 522.5 Cr, Securitisation – INR 1,240.4 Cr

Share of Bank Borrowings at 55.7% & Foreign Borrowings at 24.3%

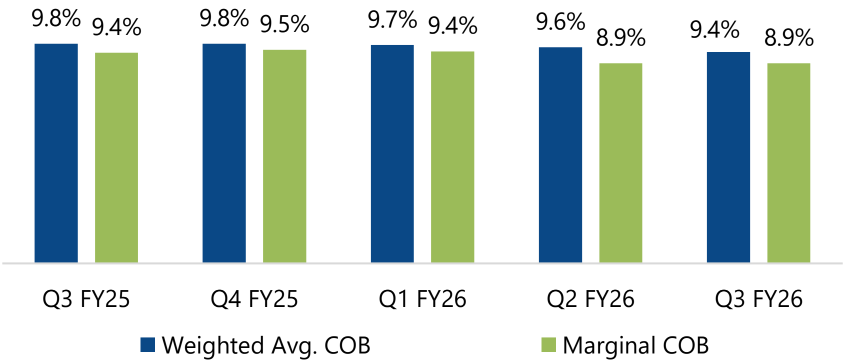
Liability Mix - Tenure Wise (%)



Focus on dynamic liability management

- Focus on long-term funding with strong diversification between domestic & foreign sources
- Target to meet funding requirements through foreign/long-term sources over the medium term, with diversified products
- Diverse lenders' base:
  - 45 Commercial Banks
  - 3 Financial Institutions
  - 23 Foreign Lenders
  - 6 NBFCs
- Continued focus to optimize the cost of borrowing

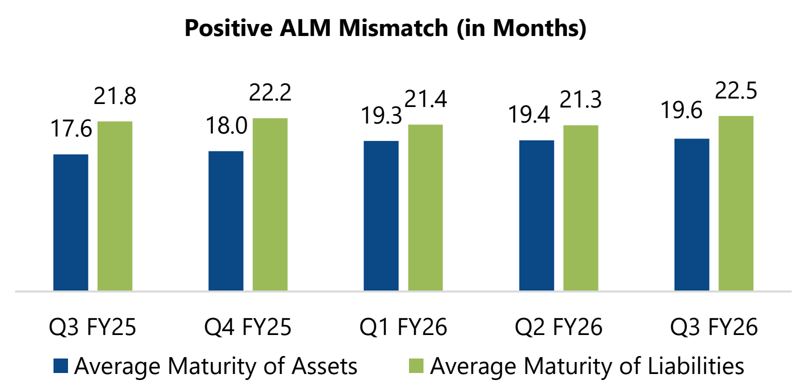
Cost of Borrowing (%)



Stable Liquidity/ ALM Position/ Credit Ratings / ESG Ratings

Static Liquidity / ALM Position	For the Month			For the Financial Year	
Particulars (INR Cr)	Jan-26	Feb-26	Mar-26	FY26 (Jan-26 to Mar-26)	FY27
Opening Cash & Equivalents (A)	2,329.4	2,817.7	3,295.6	2,329.4	3,650.6
Loan recovery [Principal] (B)	1,429.2	1,282.4	1,358.0	4,069.5	13,794.8
Total Inflow (C=A+B)	**3,758.6**	**4,100.1**	**4,653.6**	**6,399.0**	**17,445.4**
Borrowing Repayment [Principal]					
Term loans and Others (D)	839.9	707.9	915.8	2,463.5	9,494.7
NCDs (E)	0.0	0.0	0.0	0.0	549.2
PTC (F)	62.8	61.9	56.9	181.6	773.5
Direct Assignment & Securitisation (G)	38.2	34.7	30.4	103.3	320.3
Total Outflow H=(D+E+F+G)	**940.9**	**804.4**	**1,003.1**	**2,748.4**	**11,137.8**
Closing Cash & equivalents (I= C-H)	2,817.7	3,295.6	3,650.6	3,650.6	6,307.6
Static Liquidity (B-H)	**488.3**	**477.9**	**355.0**	**1,321.1**	**2,657.0**

Debt Diversification (INR Cr)	Q3 FY26
Total Drawdowns	**3,917**
Domestic	83%
Foreign	17%
Undrawn Sanction	**3,431**
Domestic	71%
Foreign	29%
Sanctions in Pipeline	**5,781**
Domestic	93%
Foreign	7%



Rating Instrument	Rating Agency	Rating/Grading
Bank Facilities	Ind-Ra, ICRA, CRISIL	AA- (Stable)
Non-Convertible Debentures	Ind-Ra, ICRA, CRISIL	AA- (Stable)
Commercial Paper	ICRA	A1+
Microfinance Grading *	M-CRIL	M1C1
ESG Rating	Sustainalytics	Score: 20.7, Rating: "Medium Risk"
ESG Rating	S&P Global	52 / 100
ESG Rating	CDP	"C" – Awareness
Client Protection Certification	M-CRIL	Gold Level
Social Bond & Loan Framework	Sustainalytics	Certified

* Institutional Grading/Code of Conduct Assessment (COCA)

Discussion Summary

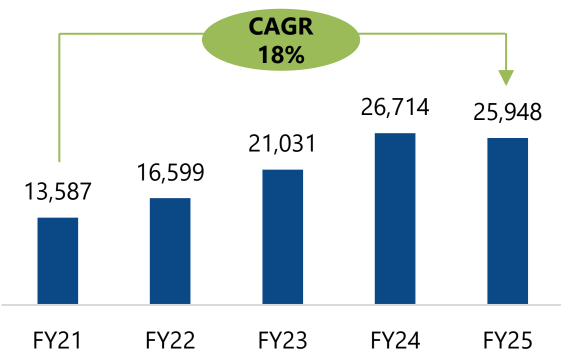
CreditAccess® Grameen

- Key Business Highlights
- Asset Quality & Business Overview
- Financial Results Overview
- Liability Strategy
- **Investment Rationale**

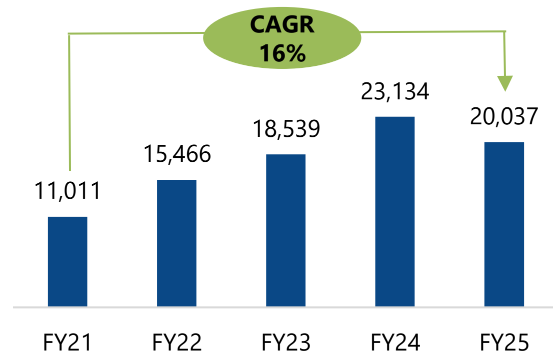
Past Five Years Performance Track Record (1/2)

CreditAccess® Grameen

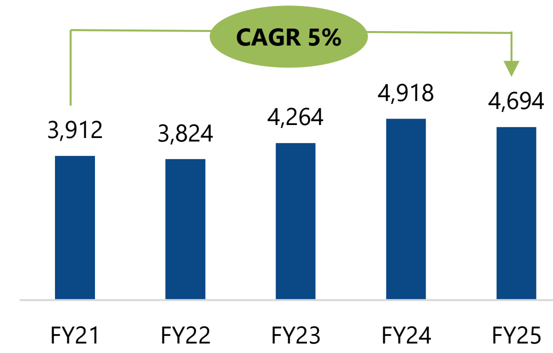
Gross Loan Portfolio (GLP) (INR Cr)



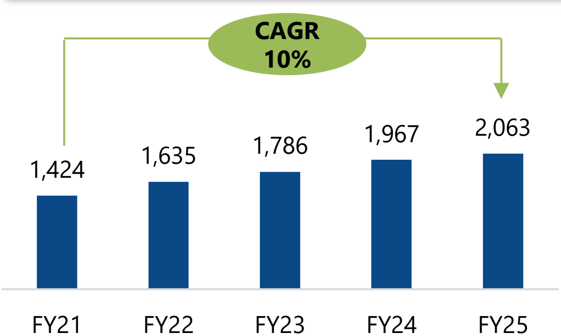
Disbursements (INR Cr)



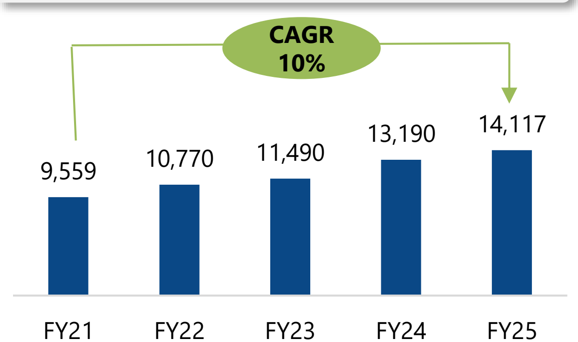
Borrowers ('000)



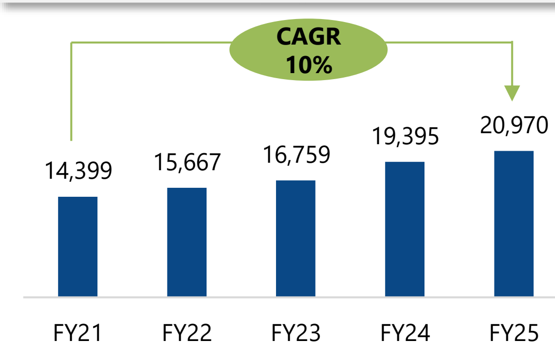
Branch Network



Loan Officers



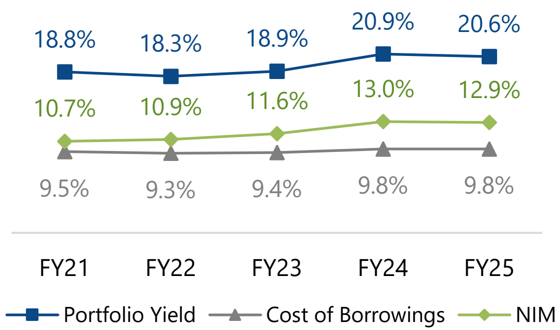
Employees



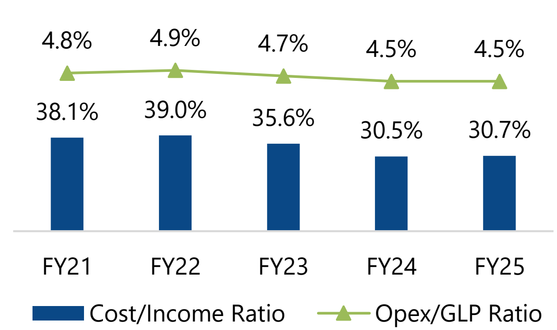
Past Five Years Performance Track Record (2/2)

Note: Refer Annexure for definition of key ratios

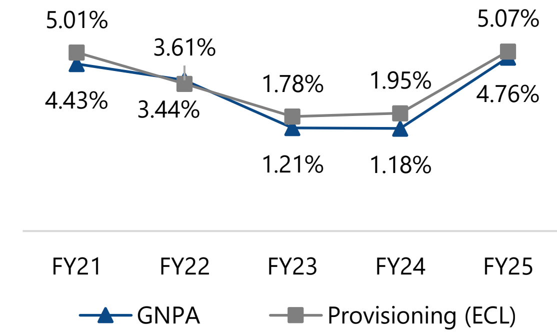
Margin Analysis (%)



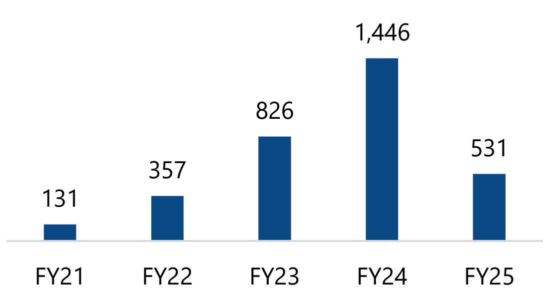
Operating Efficiency (%)



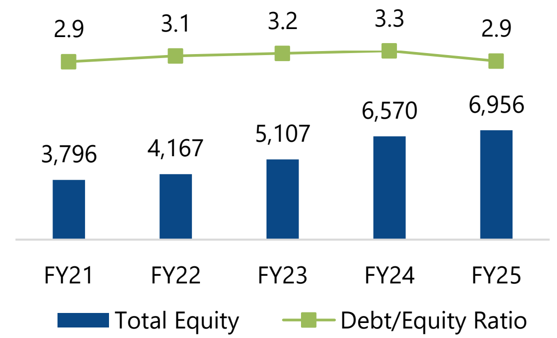
Asset Quality (%)



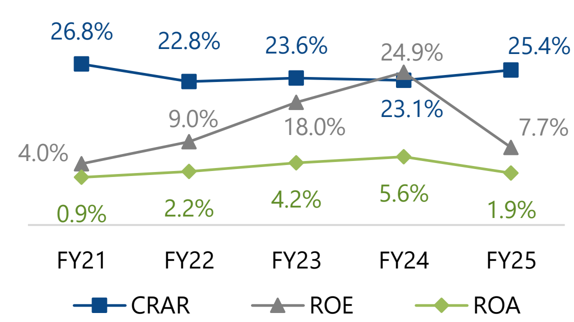
PAT (INR Cr)



Total Equity (INR Cr) & Debt/Equity Ratio

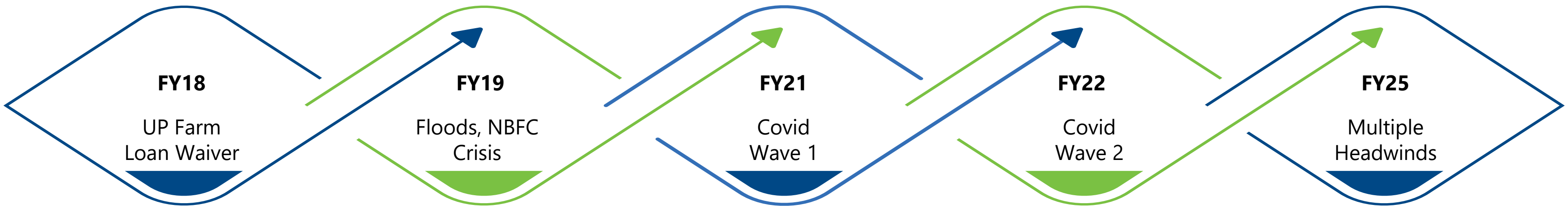


Return Ratios & Capital Adequacy (%)

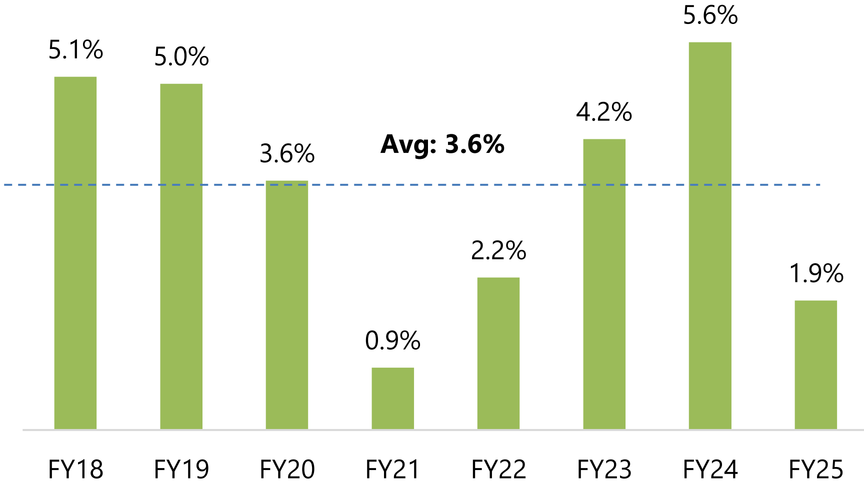


Note: FY23 figures have been restated post-completion of CA Grameen - MMFL legal merger

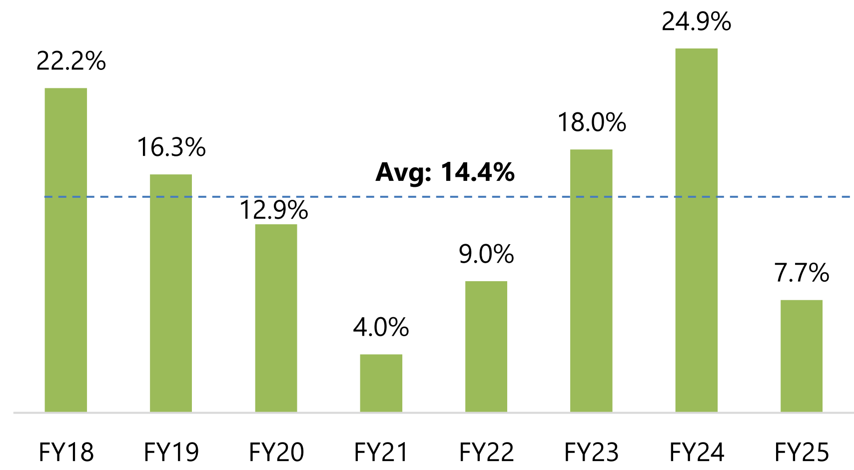
Past Eight Years Cross Cycle Performance



Cross-Cycle ROA (%)



Cross-Cycle ROE (%)



Proven Leadership Team with Demonstrated Track Record

Ganesh Narayanan
Chief Executive Officer & Managing Director
(6 years)

Gururaj K S Rao
Chief Operating Officer
(16 years)

Nilesh Dalvi
Chief Financial Officer
(6 years)

Firoz Anam
Chief Risk Officer
(5 years)

Sudesh Puthran
Chief Technology Officer
(5 years)

Ravi Rathinam
Chief Information Security Officer
(3 years)

Gopal Reddy
Chief Business Officer - Group Lending & Retail Finance
(26 years)

Srivatsa H N
Chief Business Officer - Group Lending & Retail Finance
(23 years)

Deepti Ramani
Company Secretary & Compliance Officer
(3 years)

Nagananda Kumar K N
Head - Internal Audit
(20 years)

Manian RHS
Head - Human Resources
(3 years)

Sundar Arumugam
Head - Strategy & Innovation, Digital Lending and Retail Finance Products
(6 years)

Haridarshini A
Head – Operations & Business Analytics
(21 years)

Manjunatha
Business Head - Group Lending
(23 years)

Venkat Naik
Business Head - Group Lending
(25 years)

Murugesh Velusamy
Head of Underwriting - Mortgage Business
(2 years)

- Highly stable senior management enabling **cultural and process consistency for managing business expansion** in the coming years
- Consistent emphasis on training and **employee retention strategies**
- Robust pipeline of **internal job opportunities** (Top 10-15% at the hierarchal level being elevated to higher responsibilities)
- 30-50% of senior/ management team **goals are aligned with strategic projects**' execution

*** Years represent the cumulative period associated with CA Grameen**

Committed to Basics Through Classical JLG Lending Model

Microfinance loans are unsecured. JLG mechanism acts as security/ loan collateral

JLG Benefits:

- ✓ Strong group bonding
- ✓ Mutual support – both financial & emotional
- ✓ Guidance, grievance resolution, building awareness
- ✓ High quality customer - good behaviour & strong credit discipline

Fully aligned with new harmonized guidelines in terms of -

- ✓ Formulation of Board approved policies
- ✓ Process modifications
- ✓ Underwriting changes
- ✓ Technology changes in Core Banking System
- ✓ Training to all the employees

JLG Mechanism allows Multiple Layers of Checks before and after the Disbursement of a Loan

Group Formation	Data Validation & CB Check	Group Confirmation	Kendra Meetings	Loan Applications	Loan Evaluation	Loan Sanction & Disbursal	Loan Repayment	Loan Utilisation
• Self-chosen group within 500m radius • Mutual reliance • Group: 5-10 members • Kendra: 2-6 groups • Digital process to capture KYC & household income details in Tab	• Data validation at RPCs • KYC verification by RPCs • Complete CB check for all earning family members • Eligibility check confirmation through BRE	• 3-days CGT by LO • Visit by Quality Control Team • Re-interview by BM • Compulsory house visits • GRT by AM, ad-hoc verifications, group approval	• Weekly / Fortnightly meetings • Duration: 30-45 mins • Act as early warning indicator	• New LA is captured in Tab • Subject to the group's approval, LA is accepted by the LO for further processing • BRE & Real-time CB check done • First loan; IGL	• Compulsory house visit • Repayment capacity to be assessed on existing cash flows • Household income assessment	• Loan sanction after complying with max 50% FOIR • Group's re-confirmation • Fund transfer to bank a/c • Passbook/ repayment schedule & pricing fact sheet	• Choice of repayment frequency • Collections updated online on Tab	• LUC between 5-10 weeks • Follow-up LUC in 11-15 weeks • LUC recorded in the passbook

Note: CB: Credit Bureau, RPC: Regional Processing Center, BRE: Business Rule Engine CGT: Compulsory Group Training, GRT: Group Recognition Test, LO: Loan Officer, BM: Branch Manager, AM: Area Manager, LA: Loan Application, LUC: Loan Utilization Check

Focus on Customer Centricity, Loyalty & Retention

CreditAccess® Grameen

"One of the Lowest Cost Organised Financer" - One Stop Shop providing Support to Various Lifecycle Needs of the Customer

One of the lowest lending rates in MFI industry

Diverse product suite:
- Income generation, education, festival, medical, emergency, water, sanitation, home improvement, livelihood improvement, business expansion

Loan size flexibility:
- Flexibility to borrow within assigned credit limit
- Ability to avail multiple loans with flexible size

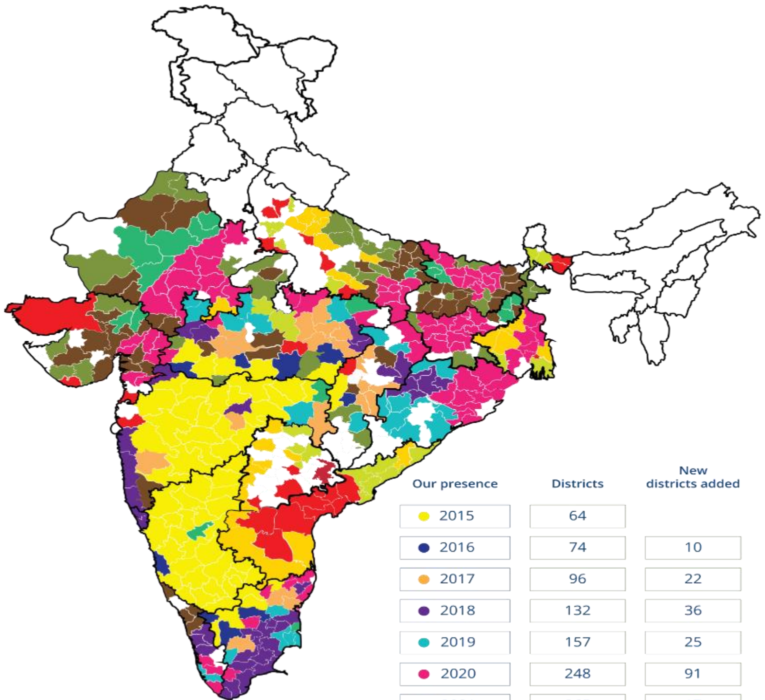
Repayment flexibility:
- Weekly/ bi-weekly/ monthly repayment options
- Ability to choose repayment frequency based on cash flow cycle
- No pre-payment penalty

Loan Type	Customer Centric Products	Purpose	Ticket Size (INR)	Tenure (months)
Group	Income Generation Loan (IGL)	Business Investments and Income Enhancement activities	5,000 - 1,75,000	12 – 36
Group	Home Improvement Loan	Water Connections, Sanitation and Home Improvement & Extensions	Up to 50,000	12 – 24
Group	Family Welfare Loan	Festival, Medical, Education and Livelihood Improvement	Up to 25,000	3 – 12
Group	Emergency Loan	Emergencies	1,000 / 2000	3 / 5
Retail Finance	Individual Unsecured Loan, Two-Wheeler Loan, Secured Business Loan & Affordable Housing Loan	Purchase of inventory, new two-wheeler, buying a home, home improvement or for making capital investment in business or business expansion	Up to 25,00,000	3 – 240

87% borrower retention rate signaling high customer satisfaction → **Sustainable & Socially Relevant** → **Significant growth from existing customer** → **Lower customer acquisition cost**

Calibrated Expansion Through Contiguous District-Based Approach

- Systematic geography selection based on the availability of infrastructure, competition, historical performance trend, social/ economic/ political/ climate risk, growth potential
- Ensures consistent replication of processes/ controls
- Familiarity with demographics/ culture of nearby districts enables effective customer evaluation and better servicing
- Achieving deeper penetration within a particular district within three years of commencement of operations
- Gradual expansion into the next (typically adjoining) district
- Lower exposure to a particular district (99% of districts <=2% of GLP, No single district has > 3% of total GLP)



Our presence	Districts	New districts added
2015	64	
2016	74	10
2017	96	22
2018	132	36
2019	157	25
2020	248	91
2021	265	17
2022	319	54
2023	352	33
2024	383	31
2025	423	21
9M 2026	450	27

Unique Human Capital, Internal Audit & Risk Management

Well-Established Operational Structure

- Business Heads
- Zonal Managers
- Regional / Divisional Heads
- Area Managers
- Branch Managers
- Loan Officers
- Branches

Sound Understanding of Rural Market

- ~90% of employees are hired fresh from rural communities
- ~50%-60% of employees are from families of active customers

Highly Efficient Workforce

- In-house 2-3 weeks pre-hiring training program
- Compulsory rotation of loan officers bi-annually and branch managers tri-annually for varied job experience and work satisfaction
- Employee incentives delinked from disbursement or collections, and linked to number of customers serviced, quality of service and process adherence
- High employee retention rate

Multi-Pronged Approach For Risk Management

Internal Audit (IA): 443 – team members

- IA frequency – minimum 8 times in a year at branches, 4 times at RO, 4 times at HO
- The entire audit process is automated enabling real-time data analytics
- The Audit Committee of the Board is updated every quarter on significant internal audit observations, compliances, risk management practices and control systems

Quality Control (Business Support): 547 – team members

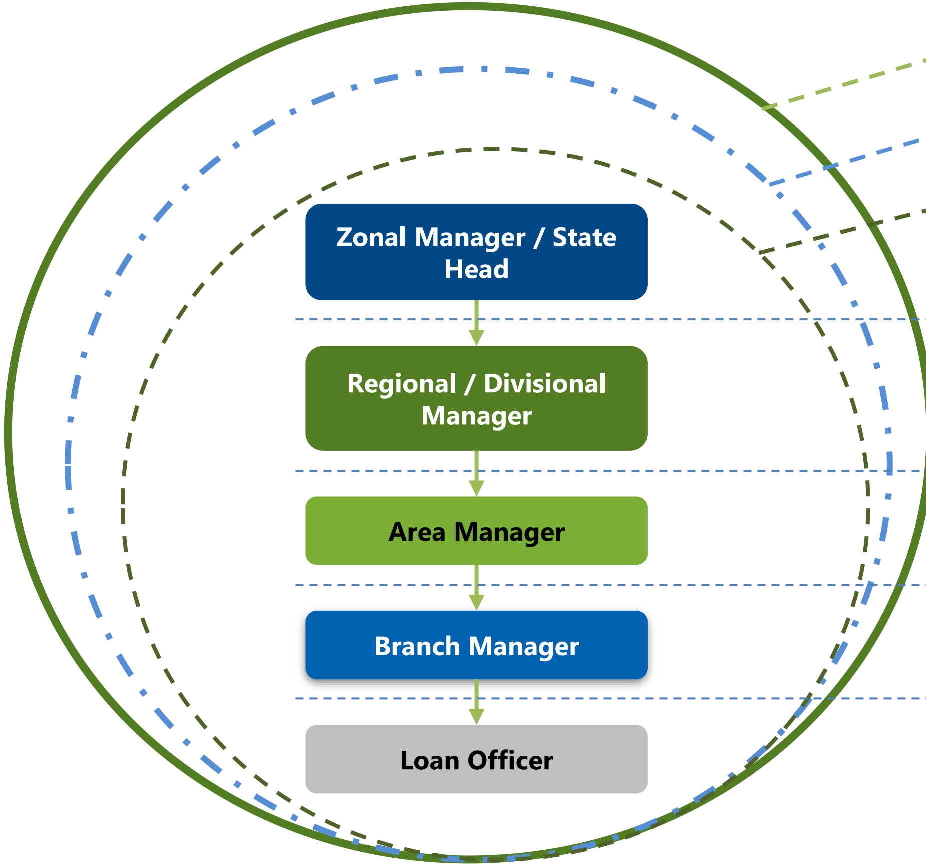
- Fort-nightly branch visits
- Complements internal audit function by early identification of operational risks
- Branch sanitization, fraud investigation, PAR investigation, support new business expansion

Field Risk Control (FRC): 102 – team members

- FRC adds strength to proactive operational risk management
- FRC conducts branch visits on a sample basis, complementing the field operations supervision, quality control and internal audit function

Strong Internal Control Structure: Three Lines Of Defence

CreditAccess® Grameen



3rd line of defence: Internal Audit team

2nd line of defence: Risk team

1st line of defence: Field & Quality Control teams

Zonal Manager handles 100 – 120 branches

Regional Manager handles 40-50 branches
Divisional Manager handles 20-25 branches

Area Manager handles 4-6 branches

Every branch has 2 Branch Managers

Self Defence: Loan Officer handles 4-6 centres per day, each comprising of 10-30 members

Continuous Technology Enhancement to Drive Operational Efficiency

CreditAccess® Grameen

Ensures Quick And Seamless Delivery of Need Based Financial Products and Services backed by Robust Technology Infrastructure

High touch-high tech delivery model:

- Digitised all customer touchpoints
- Field staff equipped with handheld tabs for managing Kendra meetings & collections
- Automated/ paperless customer on-boarding, faster KYC, and CB checks
- Lower TAT, same day and on-field loan disbursements
- Geotagging of Kendra locations to optimize field visits
- Cashless disbursement / digital repayment options for customers
- Robust CBS to support innovative product features, and enhanced data analytics for anticipating future trends
- Strong tech-enabled internal audit, risk, and control systems to enable real-time field risk monitoring

Future Upgrades & Investments

- Investment in Enterprise Service Bus and Microservices Architecture will allow us to be more agile and connect seamlessly with external financial and fintech ecosystems
- Enhancement of existing mobility apps including automation of entry through image reading, single platform for all apps
- Extension of workflow capabilities for process automation and more RPA enabled processes for faster processing
- Active exploration of partnerships with fintech players to implement innovative digital solutions
- Investment in zero code platforms and tools leading to faster implementation of new technologies

Integrating Risk Management in Every Operating Process

Microfinance is a Collection Business, hence Risk Management is Integral to Core Strategy and Operating Processes

Contiguous District-based Expansion
- Consistent replication of processes/ controls
- Better understanding of social/ economic/ political/ climate risks, historical PAR, competition intensity
- High quality growth

Target Customer Segment
Focus on rural markets:
- Less served, high potential
- Better control & asset quality

Focus on new-to-credit customers:
- Shapes customer behaviour and credit discipline
- Increases loyalty
- Avoids over-leveraging

Customer Due-Diligence
- Self-chosen group formation
- CGT, GRT, house visits
- Additionally, independent visits by the Quality Control Team
- Comprehensive bureau check for all earning family members help to manage competition and overleveraging

Lending Model
- Responsible loan usage due to flexible products/ repayment options
- Better cash flow management
- Reduced risk of overleveraging

Customer Engagement Model
- More frequent engagement through weekly model
- Early identification of imminent stress
- Better control on collections
- Faster recovery

Employee Incentive Structure
- No incentive to push higher disbursements
- No impact on incentives due to external impact on collections
- Incentivization for process adherence, customer training, customer servicing

Employee Rotation Policy
- Annual rotation of LOs and tri-annual rotation of BMs
- Audit & Quality Control team rotation within the state
- Reduces person dependence and provides multiple checks

Early Risk Recognition and Conservative Provisioning

Strong Parentage & Shareholder Base

CreditAccess India

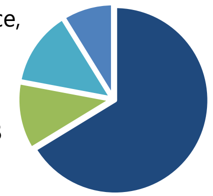
Committed to Micro Finance Business

- CreditAccess India B.V. (CAI) specialises in Micro & Small Enterprises financing
- Widely held shareholding base: 273 shareholders
- Olympus ACF Pte Ltd. 15.5%, Asian Development Bank 8.8%, Asia Impact Invest SA 11.4%, individuals/HNIs/Family Offices 64.3%
- Headquartered in Amsterdam, The Netherlands

Strong Financial Support via Patient Capital

- Invested through multiple rounds of capital funding along with secondary purchases during 2009 to 2017
- Displayed trust in our business model post Demonetisation by infusing INR 550 Cr in FY17
- Provides access to global fundraising opportunities leveraging CAI's network and relationships
- Holds 66.28% in CA Grameen, committed to holding up to the regulatory requirement in future

Shareholding Pattern (%) – December 2025



Top 10 Institutional Investors – December 2025
Ashmore Investments
Axis Mutual Fund
Bank of India Mutual Fund
Canara Robeco Mutual Fund
Edelweiss Mutual Fund
HDFC Mutual Fund
Schroders
T Rowe Price
UTI Mutual Fund
Vanguard

Key Ratios: Definitions

1. Portfolio Yield = (Interest on loans – processing fees + Income from securitisation)/ Avg. quarterly on-book loans
2. Weighted Avg. COB = (Borrowing cost – finance lease charges) / Daily average borrowings (excl. Financial Liability towards Portfolio Securitized)
3. Marginal COB = (Borrowings availed during the period * interest rate + processing fees and other charges) / Borrowings availed during the period
4. NIM = (NII – processing fees, interest on deposits, income from direct assignment + finance lease charges) / Avg. quarterly on-book loans
5. Cost/Income Ratio = Operating cost / Total Net Income
6. Opex/GLP Ratio = Operating cost / Avg. quarterly GLP
7. ROA = PAT/Avg. Quarterly Total Assets (including direct assignment) (Annualized), ROE = PAT/Avg. Quarterly Total Equity (Annualized)
8. Debt = Debt Securities + Borrowings (other than debt securities) + Subordinated Liabilities + Financial Liability towards Portfolio Securitized
9. GNPA = (Stage III exposure at default) / (Sum of exposure at a default of Stage I + Stage II + Stage III)
10. NNPA = (Stage III exposure at default – Stage III ECL) / (Sum of exposure at a default of Stage I + Stage II + Stage III – Stage III ECL)
11. Provisioning (ECL) = (Stage I ECL + Stage II ECL + Stage III ECL) / (Sum of exposure at a default of Stage I + Stage II + Stage III)

CreditAccess®
Grameen

Great Place To Work® Certified FEB 2025-FEB 2026 INDIA

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